

Asset Backed Notes in CIBM with Underlying Assets Originated per Pre-set Criteria, Enhanced by Closed-loop Transaction Verification and Initial Backup Servicer Arrangement

Yixin-Heying Shine III Auto Lease Receivables 2023-2 Asset Backed Notes

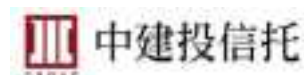
Investor Presentation



Originator/Servicer I /Servicer II



Seller/Servicer III/Initial Backup Servicer



Trustee (SPV)



Account Bank



Technology Servicer



Lead Underwriter /Bookrunner



Joint Lead Underwriter



Legal Counsel



International Rating Agency



Accounting Consultant



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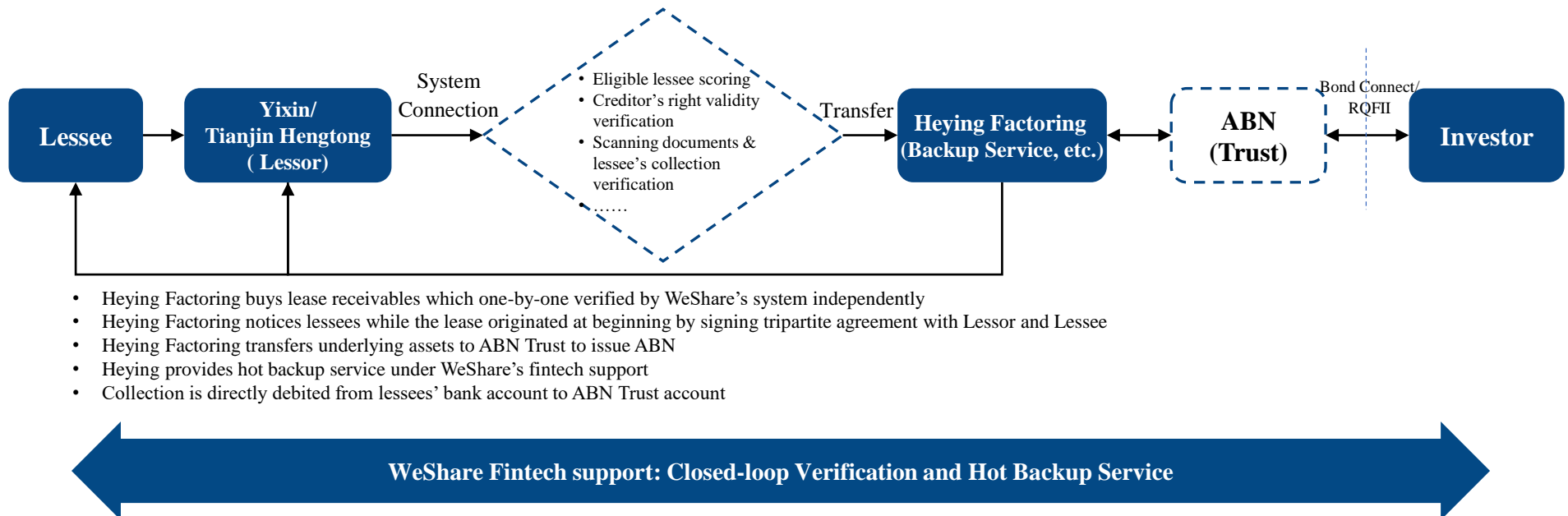
Chapter I

ABS Overview and Transaction Highlights

Transaction Process Overview

- **ABN Rated by International Rating Agency and Offered to Onshore/Offshore Investors**

- ✓ The auto lease receivables originated by Yixin and/or Tianjin Hengtong will be transferred to Heying Factoring after WeShare's system independent lease-by-lease verification. Simultaneously, Heying Factoring will transfer the auto lease receivables to SPT to issue ABN with international rating by Moody's, and offer the ABN to onshore/offshore institutional investors.
- ✓ As Seller, Heying Factoring will apply for a quota registration from NAFMII and set up an ABN issuance program. As Initial Backup Servicer, Heying Factoring will provide closed-loop verification and hot backup service with WeShare's fintech support.
- ✓ The ABN transaction structure, information disclosure, and etc. strictly comply with NAFMII regulations and are consistent with the market standard practices.



Closed-Loop Verification and Cash Flow Management

- **Closed-Loop Verification – multiple measures to enhance risk control**

- ✓ **Eligible Lessee Verification:** eligibility criteria, anti-fraud, multi-borrowing and blacklist filtering
- ✓ **Tripartite Agreement:** signed upon lease origination to notify lessees the transfer of creditor's right
- ✓ **Vehicle Title Transfer:** title transferred from originator to trustee upon closing, and back to lessee upon associated lease being paid off. Such arrangement reduces the likelihood of underlying leases being deemed as bankruptcy estate by lessor's bankruptcy administrator, thereby reducing the cash flow disruption risk to investors
- ✓ **Reduced Commingling Risk:** leasing receivables debited from lessees' bank account to ABN SPV's account directly, meanwhile traditional cash-flow collection & transfer mechanism still works
- ✓ **Creditor's Right Validity Verification:** Heying Factoring as Seller accepts creditor's right transfer only after check of creditor's payment is completed
- ✓ **Lease Document Repository and Cross-Check:** leasing receivables related scanning documents repository and cross-check by Seller/Service II/Initial Backup Service, also aims to enhance backup service feasibility
- ✓ **Lessee Payment Verification:** leasing receivables debit information share & cross-check, to verify Lessees' collection.
- ✓ **Ongoing Lease Management:** lifecycle supervision and assessment, close watch lessees' credit performance
- ✓ **Business Channel Risk Control:** ongoing risk assessment and concentration management of service providers
- ✓ **Lease Registration Verification:** to avoid one lease being sold to multiple parties

- **Closed-Loop Cash Flow Management**

- ✓ **Closed-loop payment:** during Pre stage, Yixin and/or Tianjin Hengtong will pledge the claims that have been verified by WeShare fintech to the funder in exchange of short-term warehousing funding, and collect the account receivables at the agreed frequency to the escrow account
- ✓ **Closed-loop collection:** normal cash-flow collection will be directly debited into escrow account. When factoring assets are transferred to the trust established for ABN, normal cash-flow collection will be directly debited into the trust account of ABN, abnormal collection (such as offline collection after lessee defaults) will be collected and transferred monthly by the Servicer

Hot Backup Service to Improve Transaction Robustness

Hot Backup Service

“Hot” Backup Service requires:

- A transfer of Servicer’s responsibilities within one week
- The backup servicing agreement must include provisions calling for parallel systems and real-time data reporting with all of the following characteristics:
 - Initial and ongoing periodic onsite operational reviews
 - Upfront data mapping and testing on the backup servicer's system
 - Transition planning
 - Daily or weekly data file receipt and storage
 - Reviews and verification of servicer report calculations
 - Resource allocation
 - Portfolio monitoring and reviews



Heying Factoring's Hot BUS

- A transfer of Servicer’s responsibilities within 5 working days
- Backup service status:
 - Perform initial and ongoing periodic onsite operational reviews
 - Data mapping and testing on the back-up servicer's system finished before Trust Effective Date
 - Transition planning is ready
 - Realtime interface data receipt and daily file data receipt
 - Reviews and verification of service report calculations after Trust Effective Date
 - Resource allocation before assets origination
 - Realtime portfolio monitoring and reviews

Backup servicer readiness

Adjustment to maximum potential rating

Hot backup	4 to 6 notches
Warm backup	3 to 4 notches
Cold backup	1 to 3 notches
Trustee (or other control party) as servicer of last resort	Up to 1 notches

Source: S&P Global Ratings, Global Framework For Assessing Operational Risk In Structured Finance Transactions, October 9, 2014

Key Terms of ABN

Yixin-Heying Shine I Auto Lease Receivables 2023-2 Asset-Backed Notes			
Total Amount	ABN Program Registered Amount: 3 billion Current Issuance Amount: 970 million		
Underlying Assets	Auto lease receivables originated by Yixin/Tianjin Hengtong per pre-set criteria		
Issuance Timing	This issuance expected in June 2023		
Tranches	Class A Notes	Class B Notes	Subordinated Notes
Moody's Rating	[Aaa]sf	[A2]sf	-
Amount (RMB million)	[767]	[135]	[68]
Percentage	[79.07%]	[13.92%]	[7.01%]
Indicative Pricing Range/Yield	[]	[]	-
Weighted Average Life (year)*	[1.08]	[2.35]	-
Expected Maturity Date*	[2025/7/27]	[2025/12/27]	-
Payment Type and Frequency	Monthly interest payment, Fixed Rate, Pass Through		Pass Through
Credit Enhancement	Subordination, Liquidity Reserve, Excess Spread, Trigger Mechanism, Over Collateralization		

*Notes: WALs and Expected Maturity Dates are calculated based on default and prepayment and an assumption that the ABN will be issued on June 20th 2023.

Transaction Parties

Transaction Role	Transaction Party
Originator I/Servicer I	Shanghai Yixin Financial Leasing Limited (“Yixin”)
Originator II/Servicer II	Tianjin Hengtong Jiahe Financial Leasing Limited (“Tianjin Hengtong”)
Seller/Servicer III/Initial Backup Servicer	Heying Commercial Factoring (Shenzhen) Co., Ltd. (“Heying Factoring”)
Trustee(SPV)	JIC Trust Co., Ltd. (“JIC Trust”)
Account Bank	Bank of Communications Co., Ltd Shanghai Branch (“BoComm”)
Lead Underwriter/Bookrunner	China Merchants Securities Co. Ltd (“CMS”)
Joint Lead Underwriter	GuoTai Junan Securities Co., Ltd (“GTJA”)
Technology Servicer	WeShare Technology Services (Shenzhen) Limited (“WeShare”)
Int’l Rating Agency	Moody's Investors Service, Inc (“Moody’s”)
Legal Counsel	King&Wood Mallesons (“KWM”)
Accounting Consultant	Shanghai Certified Public Accountants (Special General Partnership) (“Shanghai Accountant”)
Registration Custodian and Payment Agent	Shanghai Clearing House (“SHCH”)

Investment Highlights

Originator is experienced in auto lease market, and has superior qualification

- Originator is a leading auto leasing enterprise specializing in providing one-stop financial services for vehicles, with a service providing number of 556k transactions and the amount of RMB 53billion as of 2022.
- Originator is an important investment enterprise of Tencent and JD.com. Originator has realized data sharing with JD.com, accessed to Tencent big data credit investigation, and the personal credit system of PBOC as well.
- As of March 2023, Yixin participated to issue RMB 45.2billion ABS/ABN, and is highly recognized by regulatory authorities and investors. Since 2022, the coupon of ABN/ABS have continued to decline, with the coupon of ABS as low as 3.80% and the coupon of ABN as low as 3.30%.

Highly-granular underlying assets with high quality

- Asset Pool is highly granular and the overall credit level is good. It consists of 9,156 lease agreements from 9,055 lessees in 31 provinces. The highest outstanding leasing receivable only accounts for less than 0.103%.
- The weighted average interest rate of Asset Pool is 11.62%, which is higher than the coupon rate of class notes and related fees. Excess spreads give certain credit enhancement.

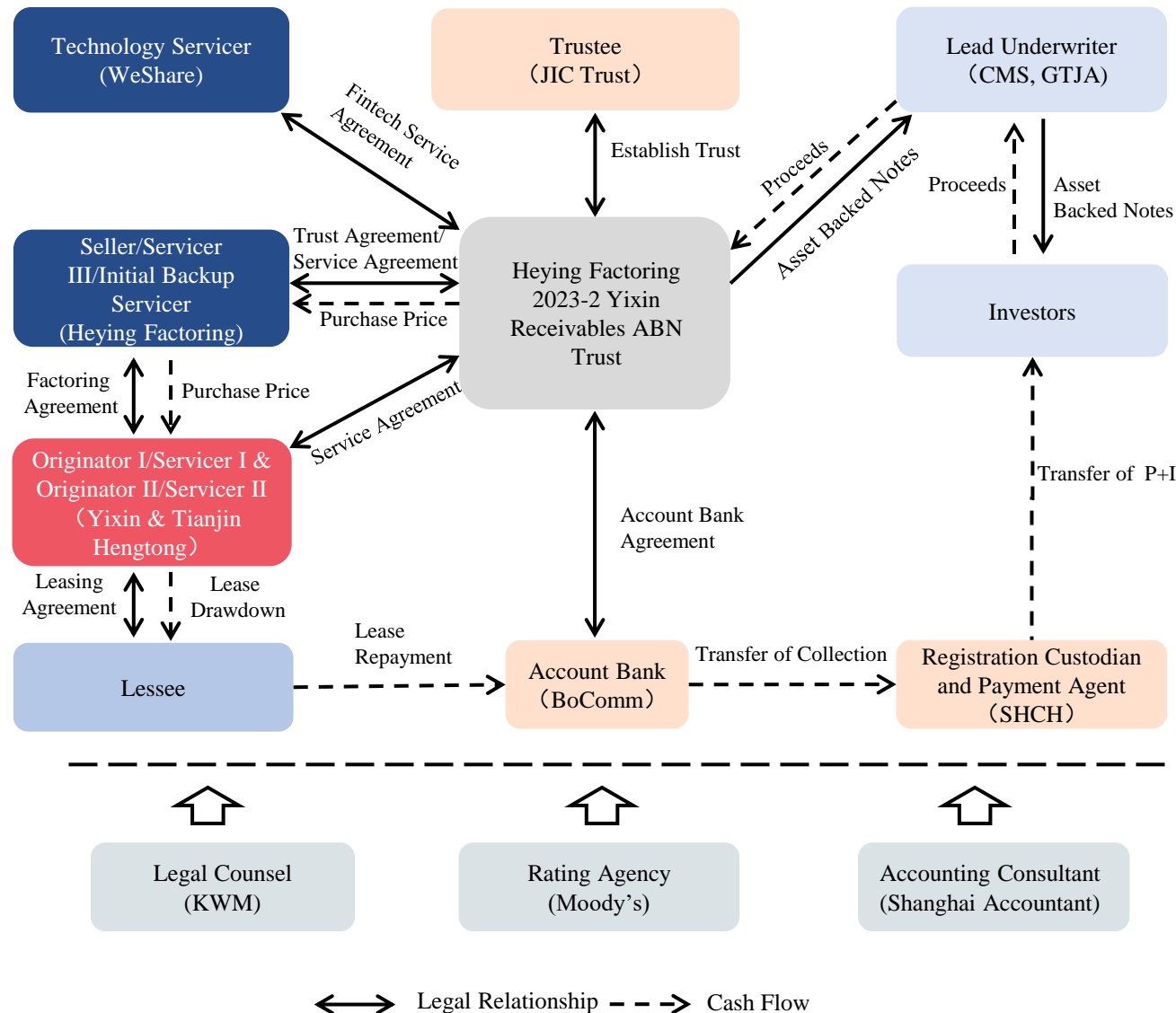
Transaction verification and multiple measures to protect investors' interests

- Starting from lessee's application, WeShare has been actively involved to support Heying Factoring achieving strict quality control and be more efficient in accepting auto leasing receivables that newly generated by Yixin and/or Tianjin Hengtong. Through multiple measures, closed-loop verification and cash flow management introduced, not only aiming to deliver the most transparent information, but also to ensure the authenticity, accuracy and integrity of the underlying assets.
- When underlying assets are transferred to the trust established for ABN, normal cash-flow collection is directly debited into the trust account. Abnormal collection (such as offline collection after lessee defaults) will be collected and transferred monthly by the Servicer. Due to the small proportion of abnormal collection, cash-flow collection directly debited into the trust account will mitigate commingling risk to the greatest extent and protect investors' interests.
- As the initial backup servicer, Heying Factoring will keep the complete set of leasing documents and has legal rights to contact lessees under the extreme conditions such as bankruptcy of the primary servicer, and step in for continuous service to protect investors' interests.
- There are different credit enhancements to protect ABN investors' interests, including subordination, excess spread, triggering mechanism, reserve account, etc.. Different measures will be triggered under the different conditions.
- Eligibility checking of receivables upfront and ongoing, hot back-up servicing (including step in Lessor or record), cash flow reconciliation and controls, STS standard reporting renders it compatible with European standard diligence upfront and going, and eligible for Moody's ratings standard.

Chapter II

ABN Overview

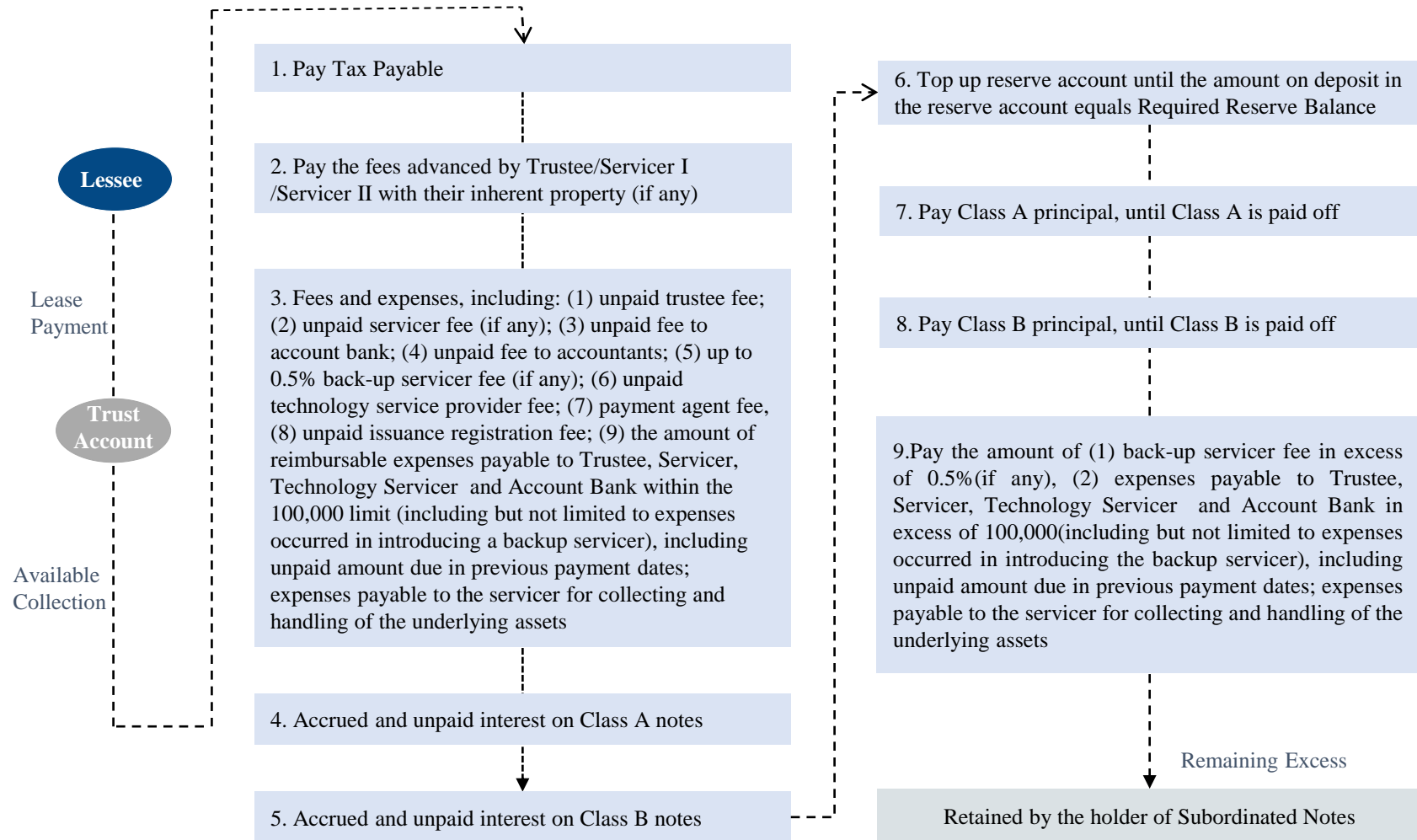
Transaction Structure



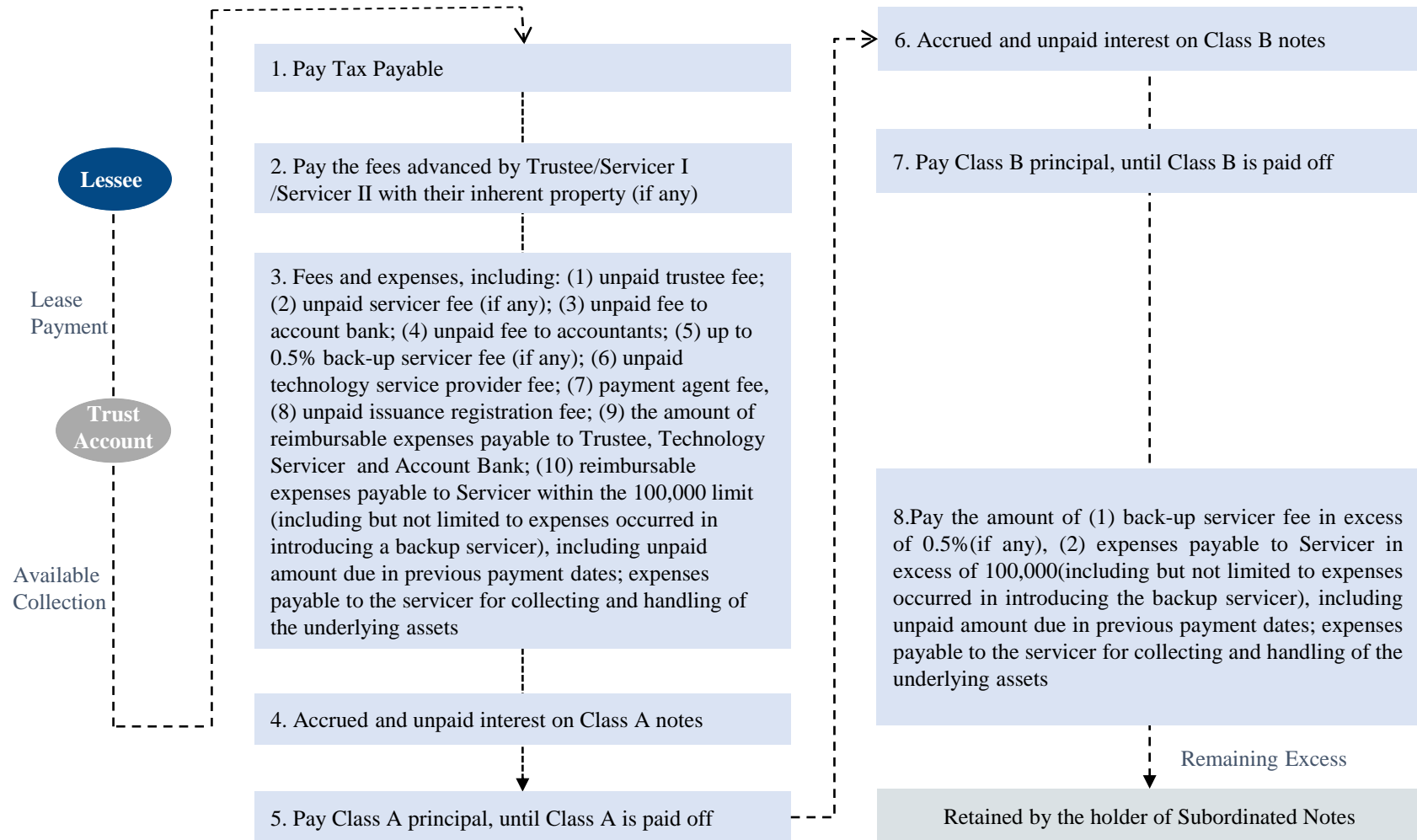
Transaction Procedure

1. Heying Factoring as the Seller shall entrust its asset as the Trust Asset to JIC Trust as the Trustee to establish Heying Factoring 2023-2 ABN. JIC Trust as the Trustee to set up a SPT then issue ABN to investors backed by the Trust Assets.
2. SPT shall issue the Notes to investors, and pay the relevant Taxes, Expenses and Fees, the principal and interest of the Notes by cash generated by the Trust Assets.
3. The Trustee shall engage Yixin and/or Tianjin Hengtong and Heying Factoring as the Servicers to provide administration and services for the Collections with regard to the Assets.
4. The Trustee shall engage BoComm to provide custody services for the cash flow generated by the Trust Assets.
5. Seller and Trustee engage WeShare to provide professional fintech support, consulting and ongoing management services.

Payment Priority Before Event of Default and Acceleration



Payment Priority After Event of Default



Credit Enhancement

Subordination

- This ABN consists of Class A notes, Class B notes and Subordinated notes.
- Class A notes is supported by 20.93% credit enhancement from Class B and Subordinated notes. Class B notes is supported by 7.01% credit enhancement from Subordinated notes.

Trigger Mechanism

- Trigger mechanism includes Events of Default & Rights Perfection Event.
- When Events of Default occurs, priority of payment will change accordingly. Class B notes won't get paid until Class A notes' interest and principle has been fully repaid. Subordinated notes won't get paid until Class B notes' interest and principle has been fully repaid.

Liquidity Reserve

- Transaction introduces a Liquidity Reserve Account to be funded from collections to a Required Liquidity Reserve following Payment Priority. The Liquidity Reserve will be used to mitigate liquidity risk of notes interest payment.

Excess Spread

- Weighted average interest rate of Asset Pool is 11.62%, higher than interest rate of notes. Excess spread forms credit enhancement to notes.
- Due to excess spread, there is also excess coverage to notes' repayment.
- There's nearly 0.10% Over Collateralization i.e. RMB 865,137 for additional support.

Chapter III

Underlying Assets Overview

Eligibility Criteria

• Underlying Asset Eligibility Criteria

Unless otherwise specified, an eligible asset shall meet the following criteria on the cutoff date and trust asset delivery date:

- a) All the “factoring contracts” and “underlying contracts” corresponding to the “assets” are governed by the “Chinese” “law” and are legal and effective under the “Chinese” “law”;
- b) Except for an “asset attached with limited rights” (if any), each “creditor’s right on receivables” under the “assets” is transferrable legally and effectively and without the consent of other “borrowers” or other third parties; for an “asset attached with limited rights” (if any), the “Seller” undertakes to obtain the ownership of the “asset to be transferred in future” (if any) before the establishment of the “trust” to make such asset owned by the “Seller”, and to remove the pledge right on the “asset attached with pledge right” (if any) before the establishment of the “trust”;
- c) A natural-person “lessee” is a “Chinese” citizen or permanent resident in China; a non-natural-person lessee is a corporate legal person, public institution legal person or any other organization that was established and validly exists in China in accordance with the Chinese law, and within the scope known or should be known by the “lessor”, no event or circumstance which may cause material adverse effects on the financial conditions or operation results of the “lessee” has occurred, including but not limited to: asset transfer, filing for operation suspension for rectification, dissolution or bankruptcy, suspension of production, shutdown, deregistration, revocation of business license, involvement in significant litigations or arbitrations , severe difficulty in production or operation and deterioration of financial conditions;
- d) A natural-person “lessee” is not an employee under an employment contract with the “lessor”; a non-natural-person lessee is not the lessor or an enterprise with connected relationship with the lessor, and has a natural person as its guarantor for joint liabilities to secure the payment obligations of the “lessee” under the “lease contract” or other relevant agreements;
- e) The “lessee” is not included in the list of dishonest executees published by the Supreme People’s Court ;
- f) As of cut-off Date, the “lessee” did not breach its payment obligations (except for delayed payment specified in (k)) or other main obligations under the “lease contract” or other relevant agreements and fail to make remedies for such breach;
- g) The “lessee” does not enjoy any right to claim deduction or exemption of the amount payable under the “lease contract” except for offsetting the rent payable under the “lease contract” using “deposit”;
- h) Lease of all the “underlying assets” has commenced and the outstanding leasing receivables under the same “lease contract” (including but not limited to “rent”, “penalty” and other payments) will be transferred in full to the “trustee”;
- i) All the payables under the “underlying assets” are denominated in Renminbi;
- j) The “underlying assets” are not written off in accordance with the standard procedures of the “lessor”;
- k) As of “cut off Date, the accumulated delay of the “lessee” in paying the rent due under the “lease contract” does not exceed 30 days, and has been effectively remedied, so that there is no rent due outstanding, and there is no delay in payment for the current period;
- l) On the previous working day of trust effective date, the “underlying assets” has made at least one actual repayment;
- m) The expiration date of the “lease contract” is not later than 36 months prior to the “legal maturity date”;
- n) The “outstanding principal balance” of the “underlying assets” which down payment/deposit ratio made at the commencement less than 15% will not exceed 1% of the “outstanding principal balance” of total “assets” (percentage of down payment = amount of down payment/total purchase price of leased vehicle × 100%, deposit ratio = deposit amount/total purchase price of leased vehicle × 100%);
- o) The underlying assets are paid monthly;

Eligibility Criteria (Cont'd)

• Underlying Asset Eligibility Criteria

- p) All the “underlying assets” are repaid in definite schedule;
- q) The “lessee” has paid all the costs and expenses (excluding rental fee) it should cover related to the “underlying assets” and the “lessor” does not need to refund such payment to the “lessee”;
- r) Unless the relevant “lessee” has paid in advance all the amounts payable under the relevant “lease contract” (including current and future, existing and contingent), the “lessee” has no right to unilaterally terminate the “lease contract”;
- s) The “lease contract” contains no prohibitive clauses on the transfer of creditor’s rights on outstanding leasing receivables(including but not limited to rent, penalty and other payments);
- t) Regarding the “underlying assets”, there is no unresolved dispute between the “lessor” and the relevant “lessee” on the amount payable, payment time, payment method or other aspects;
- u) Regarding the “underlying assets”, the “lessor” has paid the purchase price of the “leased property” as agreed, and the “lessee” has no counterplea of transferring the ownership of the “leased property” to the “lessor”;
- v) The “assets” and “underlying assets” are not involved in any litigation, arbitration, bankruptcy or execution procedure;
- w) The “lessor” has performed obligations under the “underlying contract” to the “lessee” in accordance with the contract, the relevant “leased vehicles” have been delivered to the “lessee and the “rent” payment conditions have been met. Except for the “security deposit” (if any) to offset the “rent” payable under the “lease contract”, there is no counterplea or agreed offsetting in the performance of rent payment obligations by the “lessee”;
- x) As of “cut-off date”, in order to prevent the “lessee” from disposing of the “leased vehicles” without authorization, the “lessee” has entered into a “mortgage contract” with the “lessor” or a third party designated by the “lessor”, and the “leased vehicles” have completed or are undergoing mortgage registration formalities at a relevant registration authority in China and the sole mortgagee is the “lessor” or a third party designated by the “lessor”, or such mortgage registration is exempted in accordance with the internal business rules of the “lessor” or not feasible due to internal and external rules and policies. Except the above circumstances, there is no other mortgage, pledge or other security interests in the “leased vehicles” nor are the “leased vehicles” restricted by other rights;
- y) The “leased vehicles” are evaluated or valued in accordance with the standard evaluation procedure and policy of the “lessor”;
- z) The financial lease payment is made by the “lessor” in its daily operations in accordance with its standard financial lease procedures and other policies, practices and procedures related to financial lease business;
- aa) The “lease contract”, “guarantee contract” (if any) and “mortgage contract” are governed by the “Chinese” “law”;
- bb) “All lease contracts require underlying vehicles to have insurance purchased by lessees;
- cc) The relevant “lessee” is prohibited or restricted by the “Chinese” “law”, “lease contract” or “mortgage contract” from disposing of the “leased vehicles” in any form without the consent of the “lessor”;
- dd) Both “underlying assets” and “leased vehicles” are not national defense, military or other state secrets related;
- ee) “Underlying assets” are generated based on real and legal business activities, and the transaction is fair and commercially reasonable.

Underlying Assets Overview

- Underlying assets are auto leasing receivables generated from the auto lease business, which have been transferred from Yixin and Tianjin Hengtong to Heying Factoring. As of the Cut-off Date (00:00 on 8th May 2023), the Asset Pool consists of 9,156 lease contracts from 9,055 Lessees, with RMB 970.87 million outstanding principal balance.

Items	Amount	Items	Amount
Outstanding Principal Balance (RMB, Million)	970.87	Weighted Average Down Payment Percentage	32.17%
Outstanding Lease Receivables (RMB, Million)	1,192.16	Weighted Average Interest Rate	11.62%
Number of Lessee	9,055	Maximum Interest Rate	15.40%
Number of Contracts	9,156	Minimum Interest Rate	0.00%
Average Outstanding Principal Balance of A Single Lessee (RMB, Million)	0.10	Security Deposit	0.00%
Weighted Average Contract Term (Month)	44.26	Percentage of New Car and Used-Car	49.39%/50.61%
Weighted Average Remaining Term to Maturity (Month)	43.56	“Normal” Asset Percentage	100.00%
Weighted Average Seasoning (Month)	0.69	Guarantee method of underlying assets	100% Mortgaged
Maximum Remaining Term to Maturity of A Single Contract (Month)	60.00	Outstanding Principal Balance of TOP 5 Leasing Receivables (RMB, Million)	4.51
Minimum Remaining Term to Maturity of A Single Contract (Month)	7.00	Outstanding Principal Balance of TOP 5 Leasing Receivables/Outstanding Principal Balance	0.46%

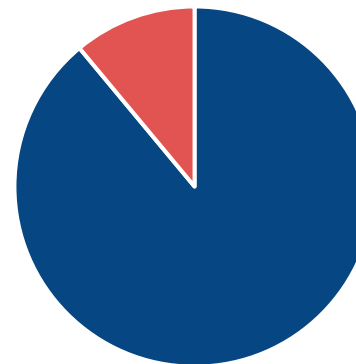
Distribution of Underlying Assets

1. Category of Lessees

- A lessee in assets pool is either a natural person or a corporate with individual guarantee. The main category of lessees are individual, occupied 89.54% of outstanding principal balance.

Category of Lessees	Principle Balance (RMB, Million)	Percentage
Individual	863.72	88.96%
Corporate	107.14	11.04%
Total	970.87	100.00%

Category of Lessees



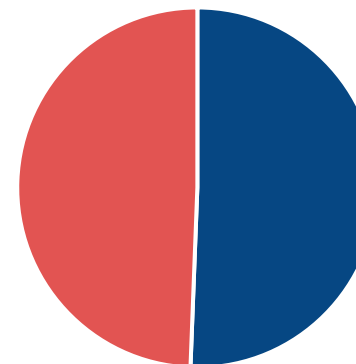
■ Individual ■ Corporate

2. Category of Cars

- Cars in asset pool include new cars and used-cars.

Category of Cars	Principle Balance (RMB, Million)	Percentage
Used-Car	491.37	50.61%
New Car	479.49	49.39%
Total	970.87	100.00%

Category of Cars



■ Used-Car ■ New Car

Distribution of Underlying Assets (Cont'd)

3. Lease Receivables Classified by Top 10 Provinces

- Lessees are widely distributed. The total principal balance of the top ten provinces is 524.38 million yuan, of which Guangdong Province accounts for 10.84%.

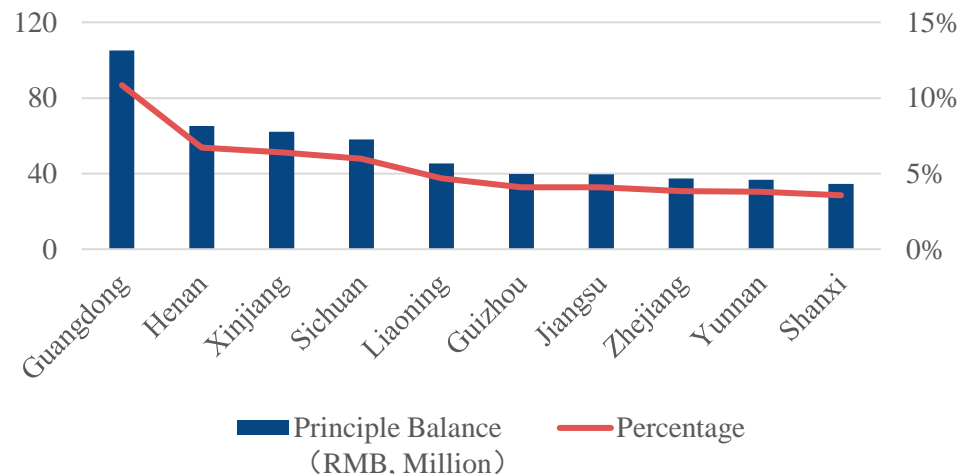
Location	Principle Balance (RMB, Million)	Percentage	Location	Principle Balance (RMB, Million)	Percentage
Guangdong	105.23	10.84%	Guizhou	39.82	4.10%
Henan	65.19	6.72%	Jiangsu	39.67	4.09%
Xinjiang	62.23	6.41%	Zhejiang	37.39	3.85%
Sichuan	58.04	5.98%	Yunnan	36.83	3.79%
Liaoning	45.46	4.68%	Shanxi	34.52	3.56%

4. Distribution of Lessees Age

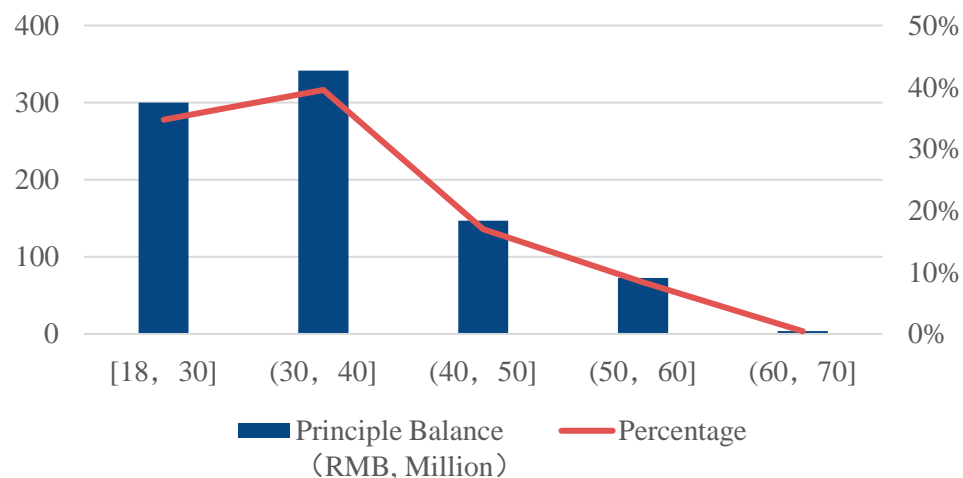
- Individual lessees' age are mainly between 18 (inclusive) and 50 (inclusive), accounting for 91.23%. Most of them are in the rising or stable period of career development, and their performance ability can be guaranteed in the future.

Age	Principle Balance (RMB, Million)	Percentage	Age	Principle Balance (RMB, Million)	Percentage
[18, 30]	299.93	34.73%	(50, 60]	72.28	8.37%
(30, 40]	341.54	39.54%	(60, 70]	3.44	0.40%
(40, 50]	146.52	16.96%	Total	970.87	100.00%

Lease Receivables Classified by Top 10 Provinces



Lessees Age

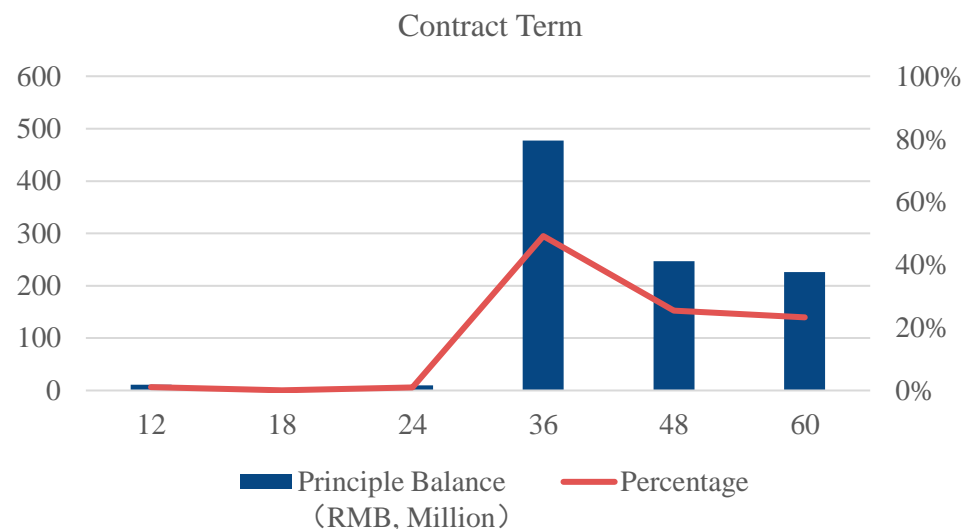


Distribution of Underlying Assets (Cont'd)

5. Distribution of Contract Term

- Lease contract term consists of 12/18/24/36/48/60 months, of which contracts with 36 months term occupied highest principal balance, 49.15% of total. The weighted average contract term is 44.26 months.

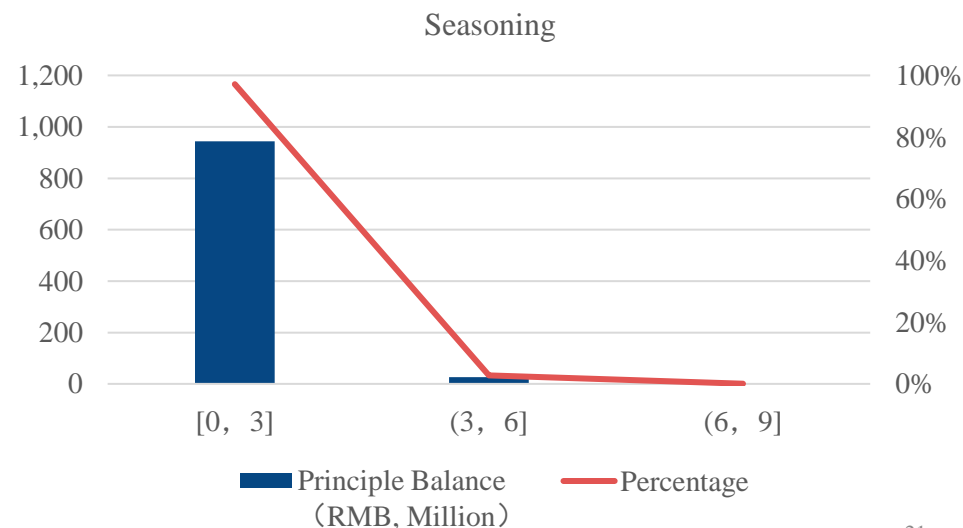
Contract Term (Month)	Principle Balance (RMB, Million)	Percentage	Contract Term (Month)	Principle Balance (RMB, Million)	Percentage
12	10.65	1.10%	36	477.19	49.15%
18	0.06	0.01%	48	247.07	25.45%
24	9.82	1.01%	60	226.08	23.29%
			Total	970.87	100.00%



6. Distribution of Seasoning

- Weighted average seasoning of underlying assets is 0.75 months.

Seasoning (Month)	Principle Balance (RMB, Million)	Percentage
[0, 3]	943.63	97.20%
(3, 6]	26.90	2.77%
(6, 9]	0.33	0.03%
Total	970.87	100.00%

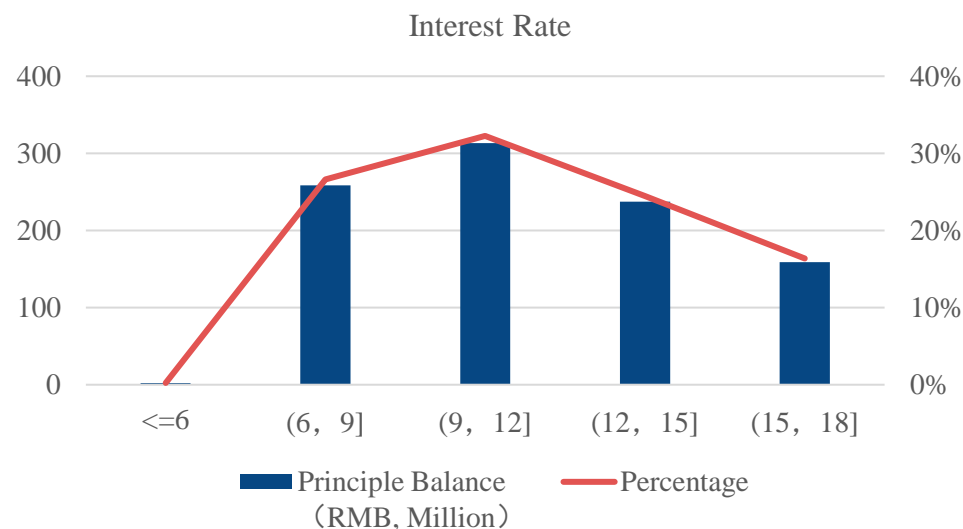


Distribution of Underlying Assets (Cont'd)

7. Distribution of Interest Rate

- The payment methods of underlying assets are equal installment. The interest rate is between 0% (inclusive) - 15.40% (inclusive), and the weighted average interest rate is 11.62%.

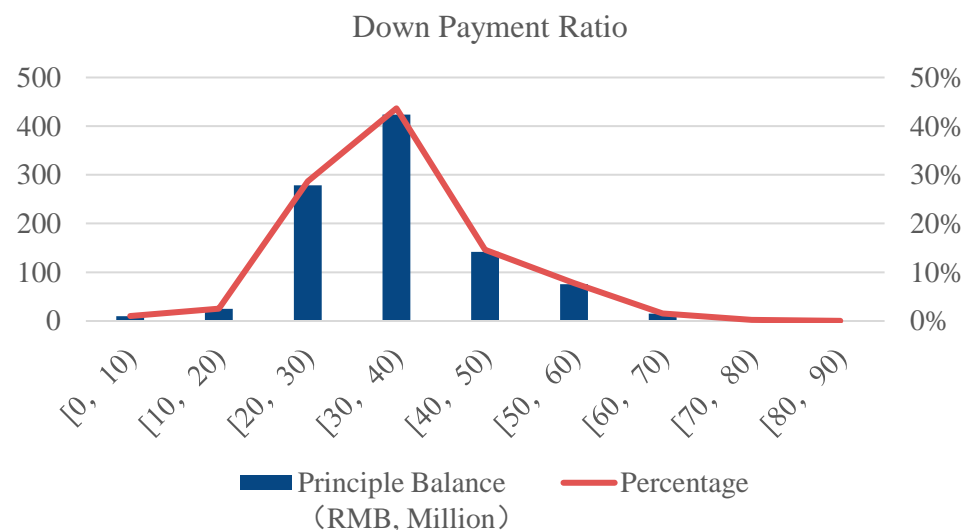
Interest Rate (%)	Principle Balance (RMB, Million)	Percentage	Interest Rate (%)	Principle Balance (RMB, Million)	Percentage
<=6	2.19	0.23%	(12, 15]	237.62	24.48%
(6, 9]	258.65	26.64%	(15, 18]	158.97	16.37%
(9, 12]	313.43	32.28%	Total	970.87	100.00%



8. Distribution of Down Payment Ratio

- The main down payment ratio for underlying assets are between 20% and 40%, and the weighted average down payment ratio is 32.17%.

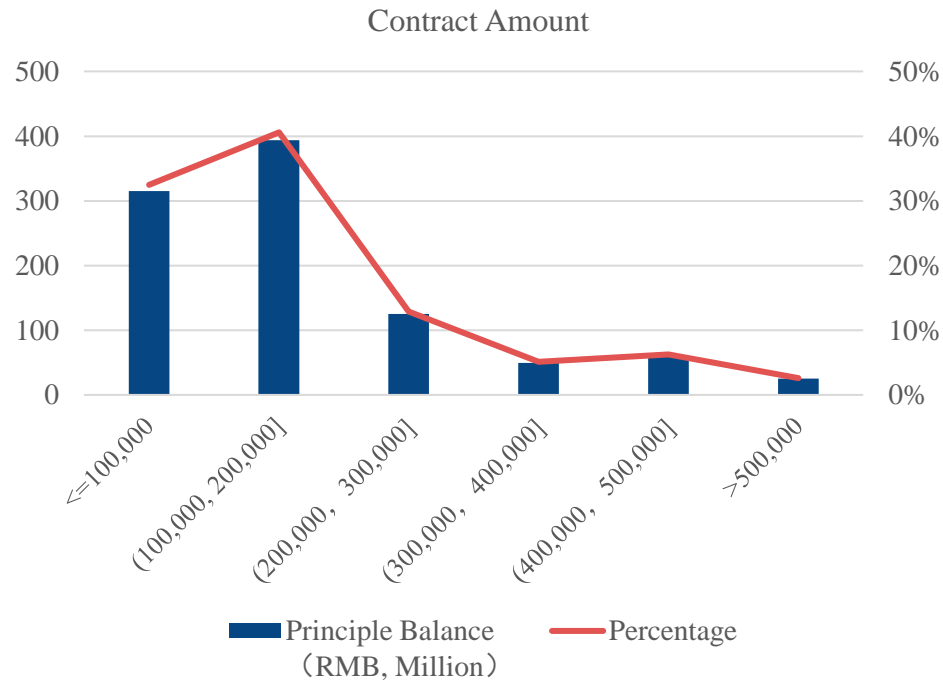
Down Payment Ratio (%)	Principle Balance (RMB, Million)	Percentage	Down Payment Ratio (%)	Principle Balance (RMB, Million)	Percentage
[0, 10)	9.70	1.00%	[50, 60)	75.44	7.77%
[10, 20)	24.49	2.52%	[60, 70)	15.11	1.56%
[20, 30)	278.31	28.67%	[70, 80)	2.25	0.23%
[30, 40)	423.39	43.61%	[80, 90)	0.18	0.02%
[40, 50)	141.98	14.62%	Total	970.87	100.00%



Distribution of Underlying Assets (Cont'd)

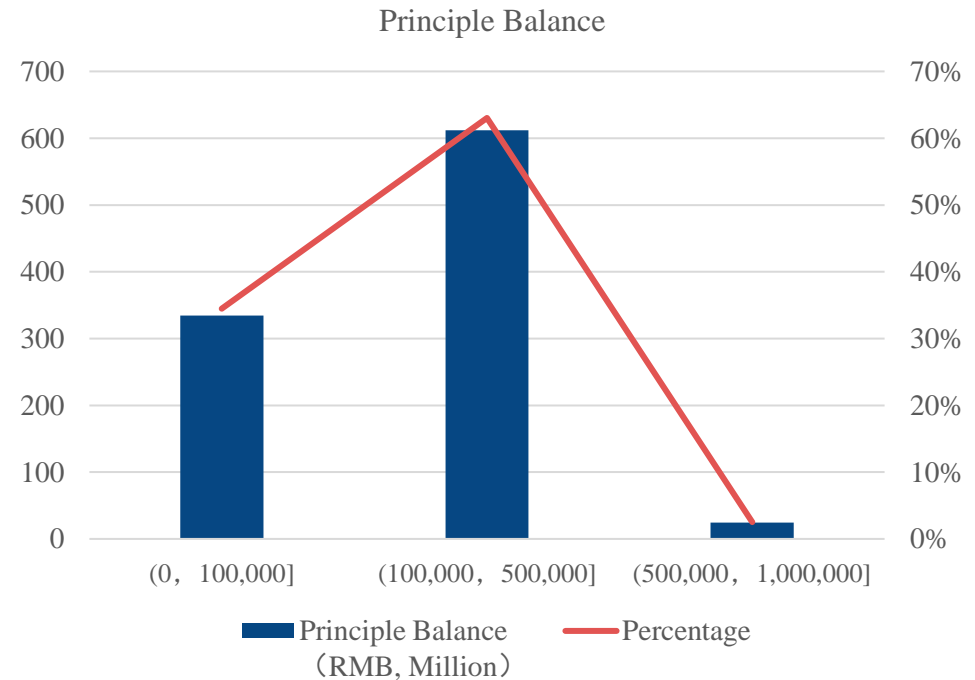
9. Distribution of Contract Amount

- The main contract amount of underlying assets are between RMB 10K and RMB 200K, and the weighted average contract amount is RMB 172K.



10. Distribution of Principle Balance

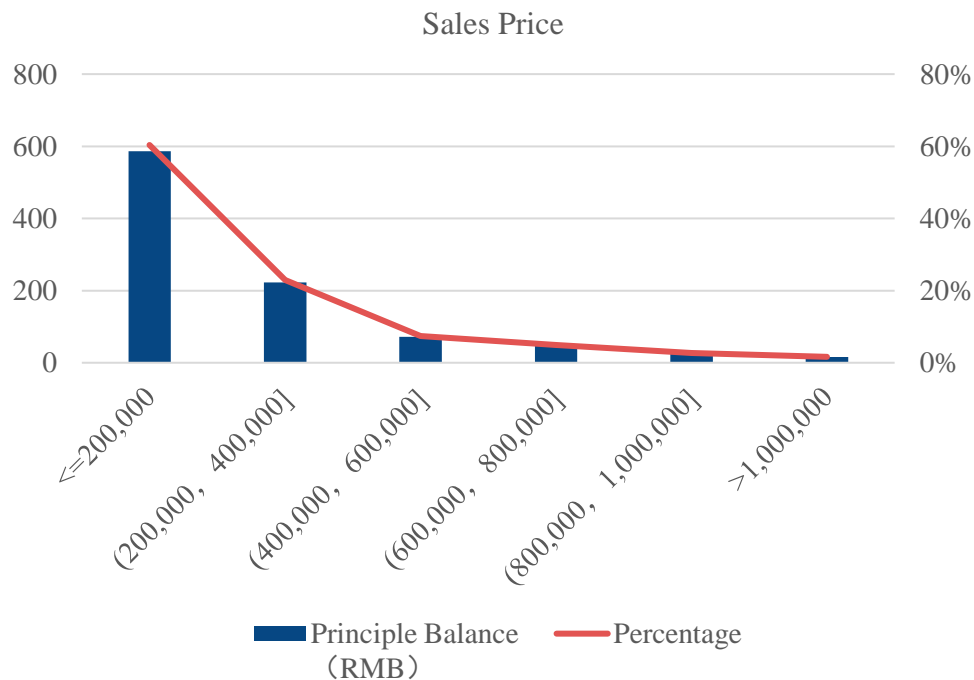
- The main outstanding principal balance of underlying assets are between RMB 100K and RMB 500K, occupied 63.02% of outstanding principal balance.



Distribution of Underlying Assets (Cont'd)

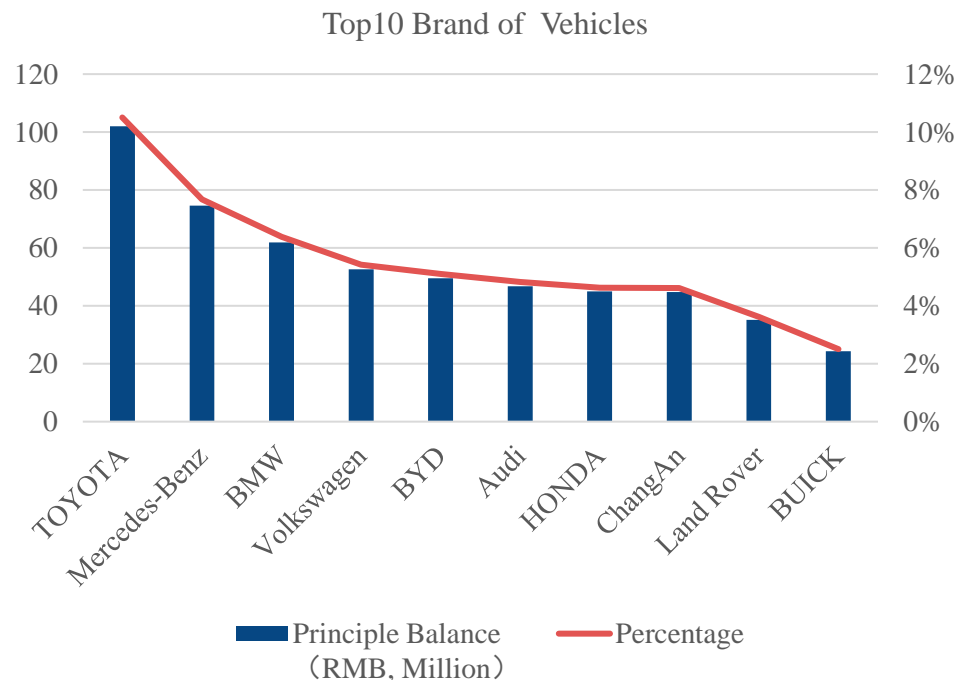
11. Distribution of Sales Price

- Underlying assets consist of 9,156 lease vehicles, most of which with a sale price under RMB 200K.



12. Distribution of Top10 Brand of Vehicles

- Most of leased vehicles are passenger car. Top 10 brands consist of 55.27% of total outstanding principal balance.



Chapter IV

Key Transaction Parties

Section I

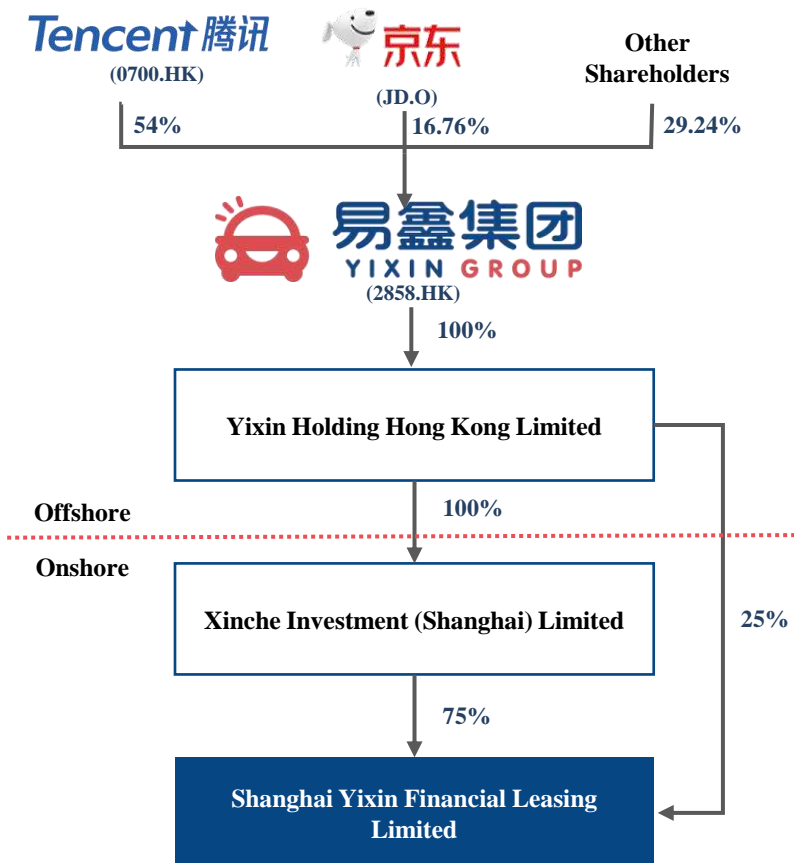
Originator I/Service I: Shanghai Yixin Financial Leasing Limited

Overview of Yixin

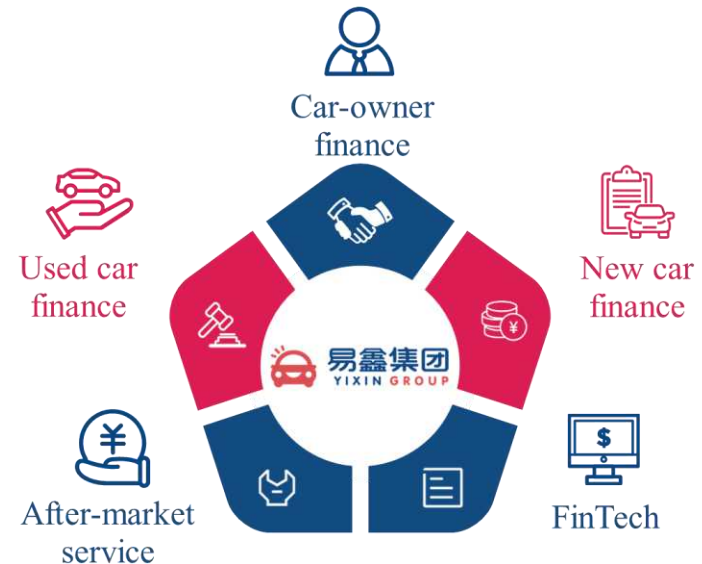
Overview and Shareholding Structure

- ✓ **Overview:** Yixin Group Limited (2858.HK) (Yixin Group) is principally engaged in transaction platform business and self-operated financing business in China. Yixin, the first domestic legal entity of Yixin Group which was established in 2014 with its registered capital of \$ 1.5 billion.

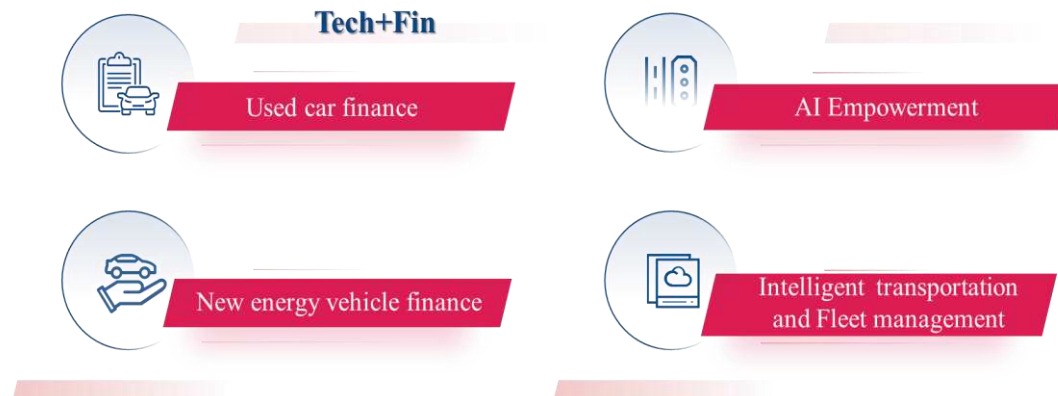
✓ Shareholding Structure



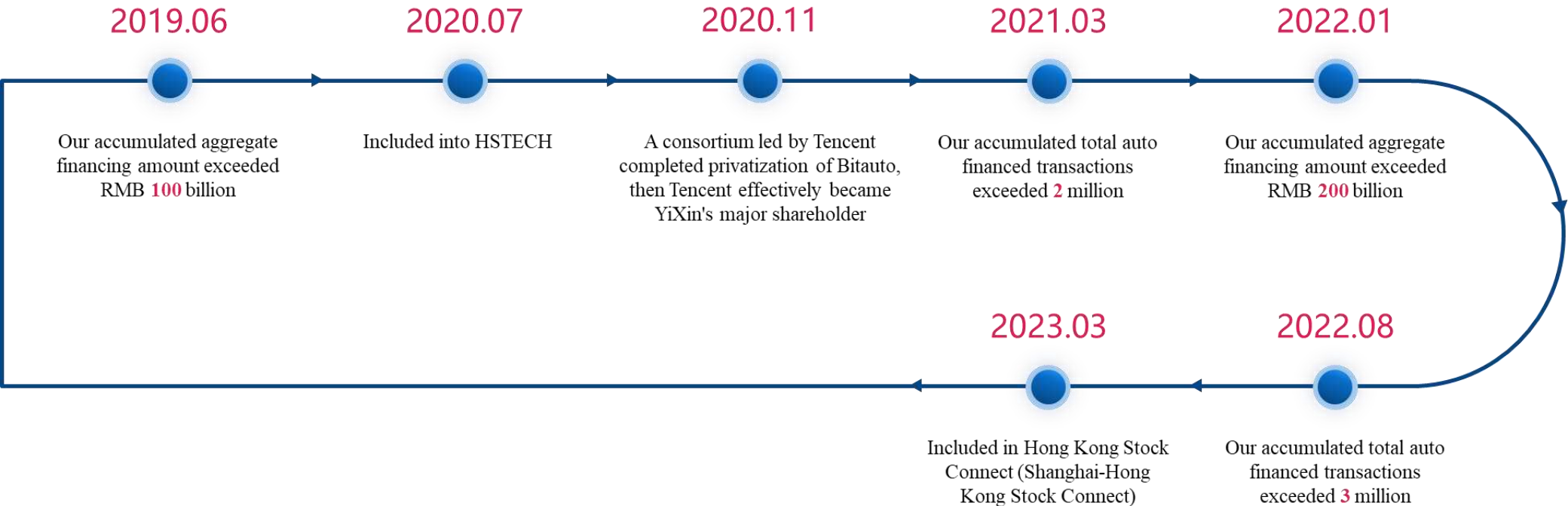
Main Business



Future development Layout

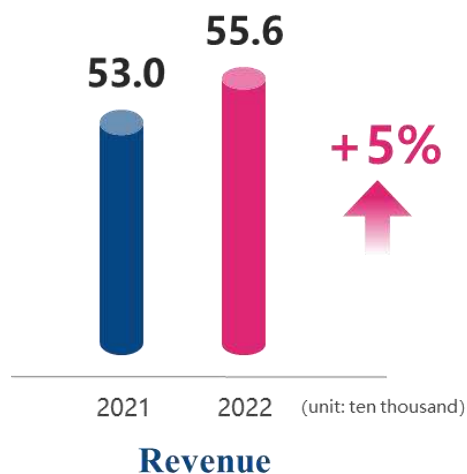


Milestones of Yixin during 2019-2023

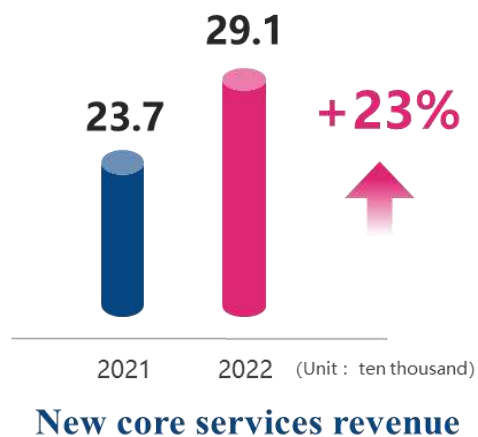


Performance of Yixin Group in 2022

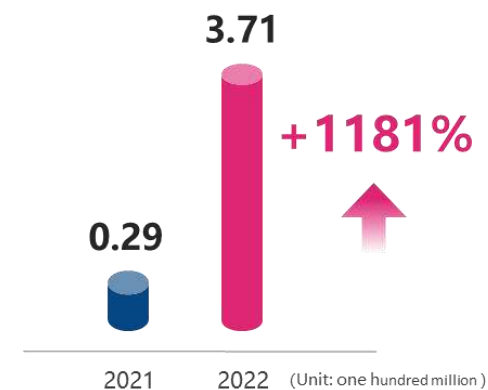
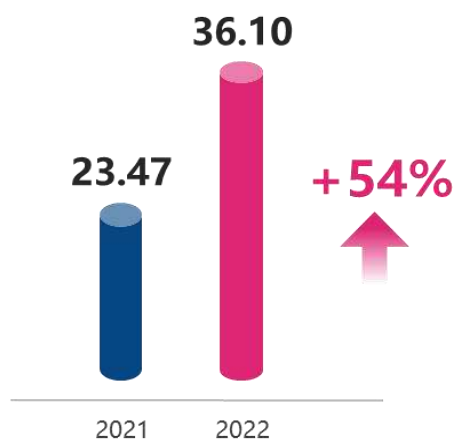
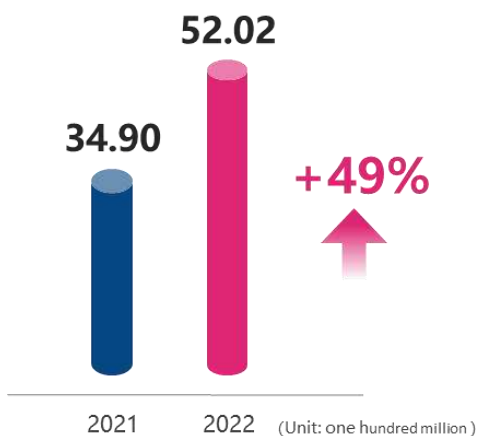
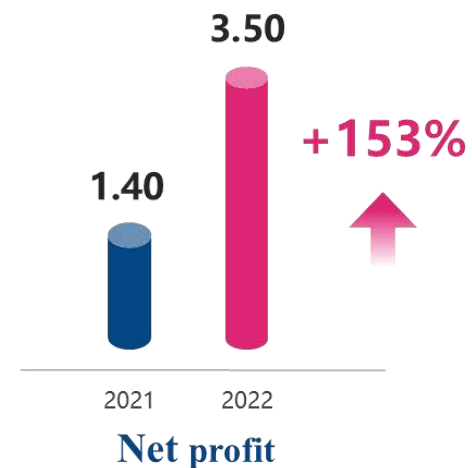
Total Financing Transactions



Used Vehicles Financing Transactions



NEV Financing Transactions



Credit Highlights



Sufficient Funds

The registered capital of Yixin has reached \$1.5 billion, with paid-in capital of \$1.47 billion.



Leading Market Position

Yixin's nationwide auto dealer network and expanding customer base facilitating the company to further strengthen its leading market position.



Strong Shareholders Background & Support

Yixin is the domestic business operation entities of Yixin group. The internet shareholder background and supports of Yixin group enable Yixin to reach out rich auto industry resource and internet big data and enhance its leading position as an online financed automobile transaction platform. After the privatization, Tencent's platform and enormous customer base could facilitate Yixin's development, also Tencent can give Yixin greater support in terms of technology and risk management in the future.



Internet Data Incorporated

Yixin cooperates with shareholders (Tencent、BitAuto、Baidu and JD) in big data modeling to assess the lessees comprehensively to control credit risk.



Leading Risk Control System

Yixin has built an evolving risk management system based on extensive data sources and efficient technology. The risk management measures has been implemented in each stage of the auto finance process.



Experienced & Visionary Management Team

The core team members of Yixin are all from top auto finance companies. They have successively served as executives of large well-known leasing and have rich experience. The experienced and visionary management team and supportive shareholders can ensure the best practice of corporate governance and continued success.

Business segments throughout China



 **Branches 86**

 **Business covers 340+ cities**

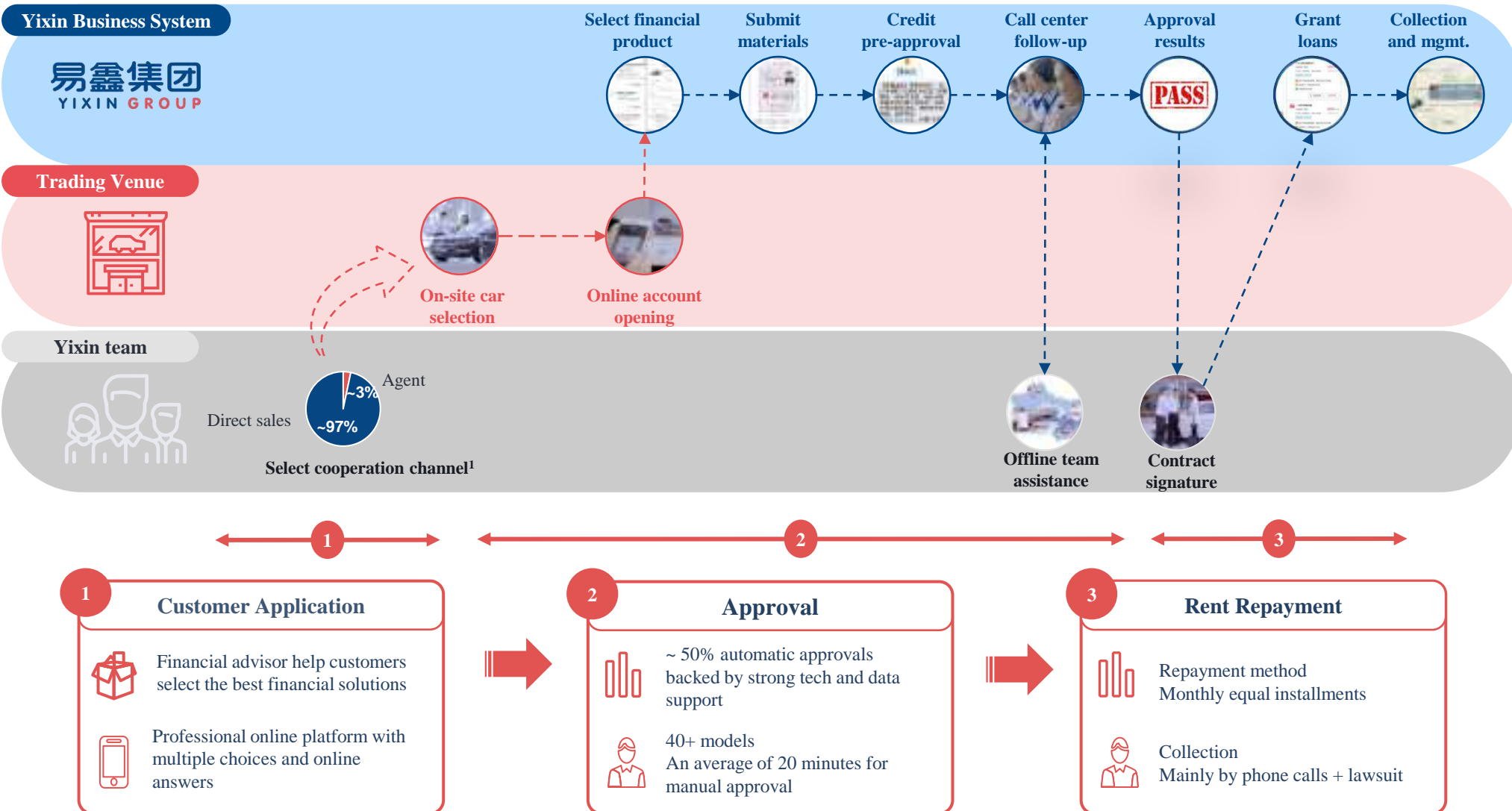
 **Authorized Partners 36,000+**

 **Employees 4,000+**



Business Model: Self-Operated Financing

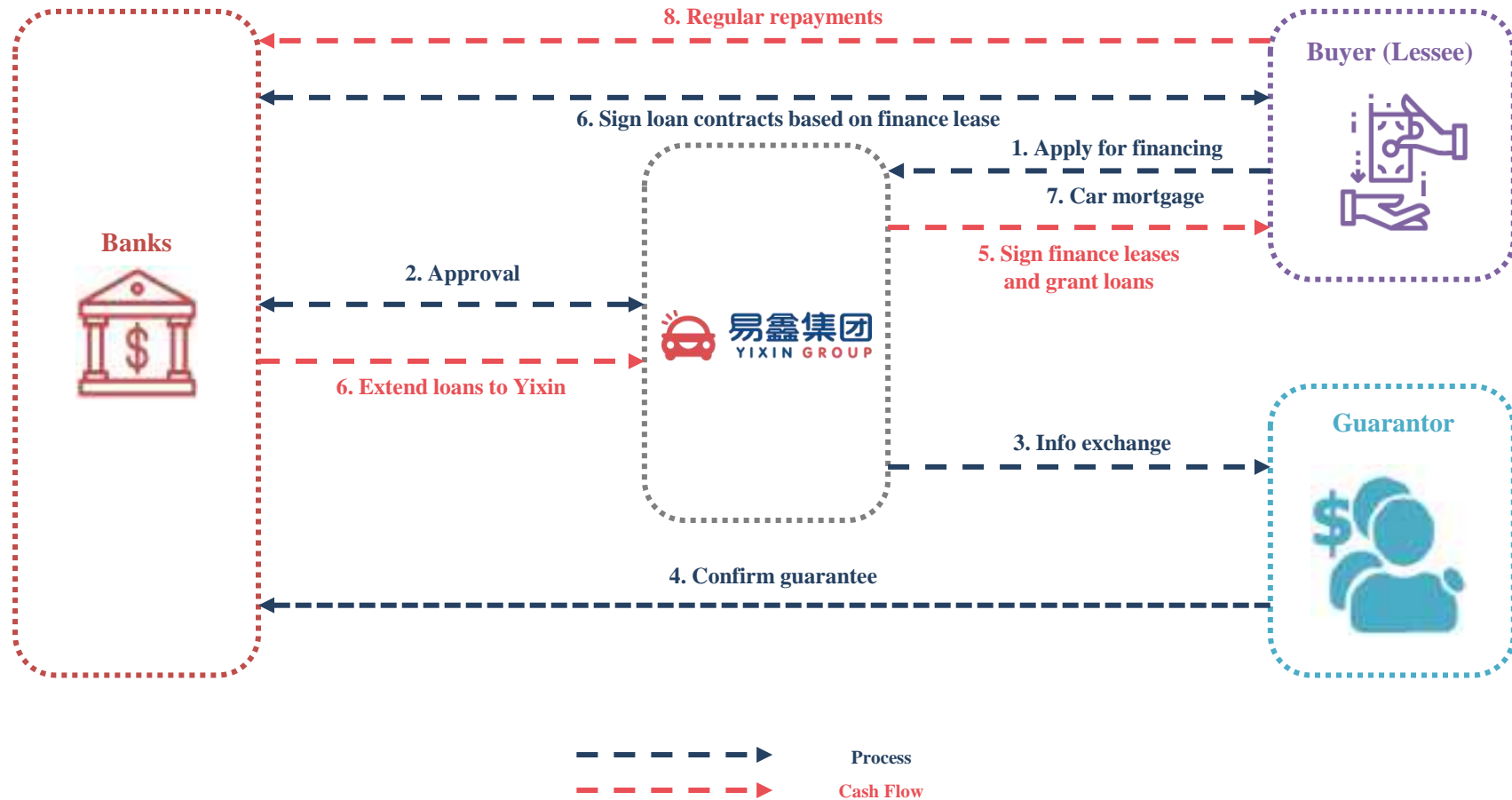
• Business model of self-operated financing business



¹ By newly added contracts.

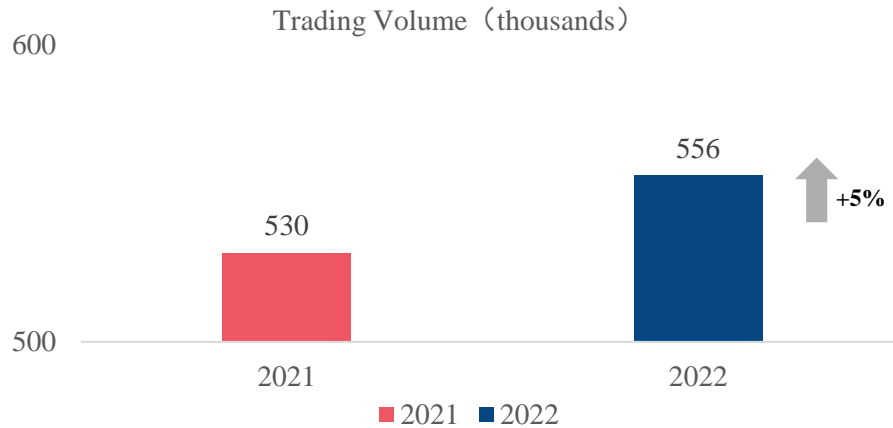
Business Model: Transaction Platform

- Cooperation model with financiers and guarantors



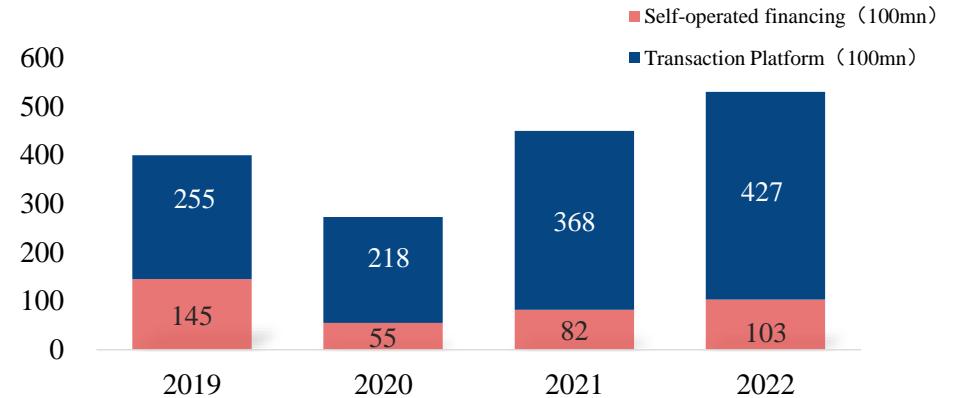
Performance highlights in 2022

Trading volume of auto finance increased steadily

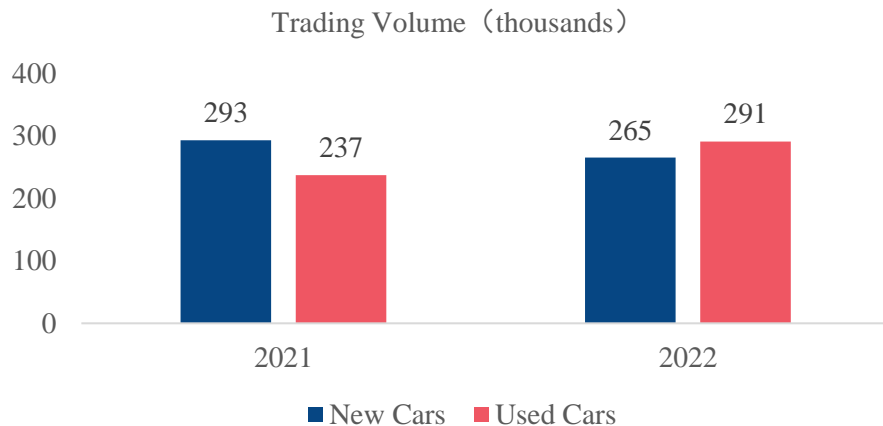


In 2022, the new loans have reached RMB 53 billion

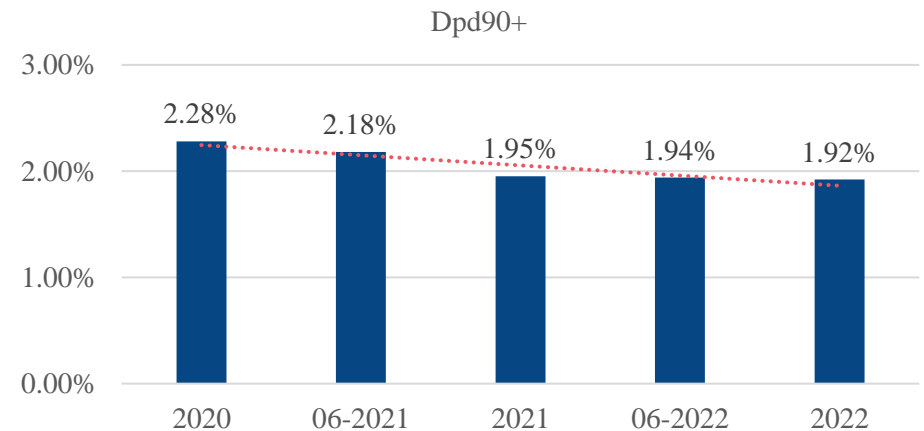
Transaction Amount of Self-operated financing and Transaction Platform



Trading volume of new and used cars have balanced development, used cars have significant growth

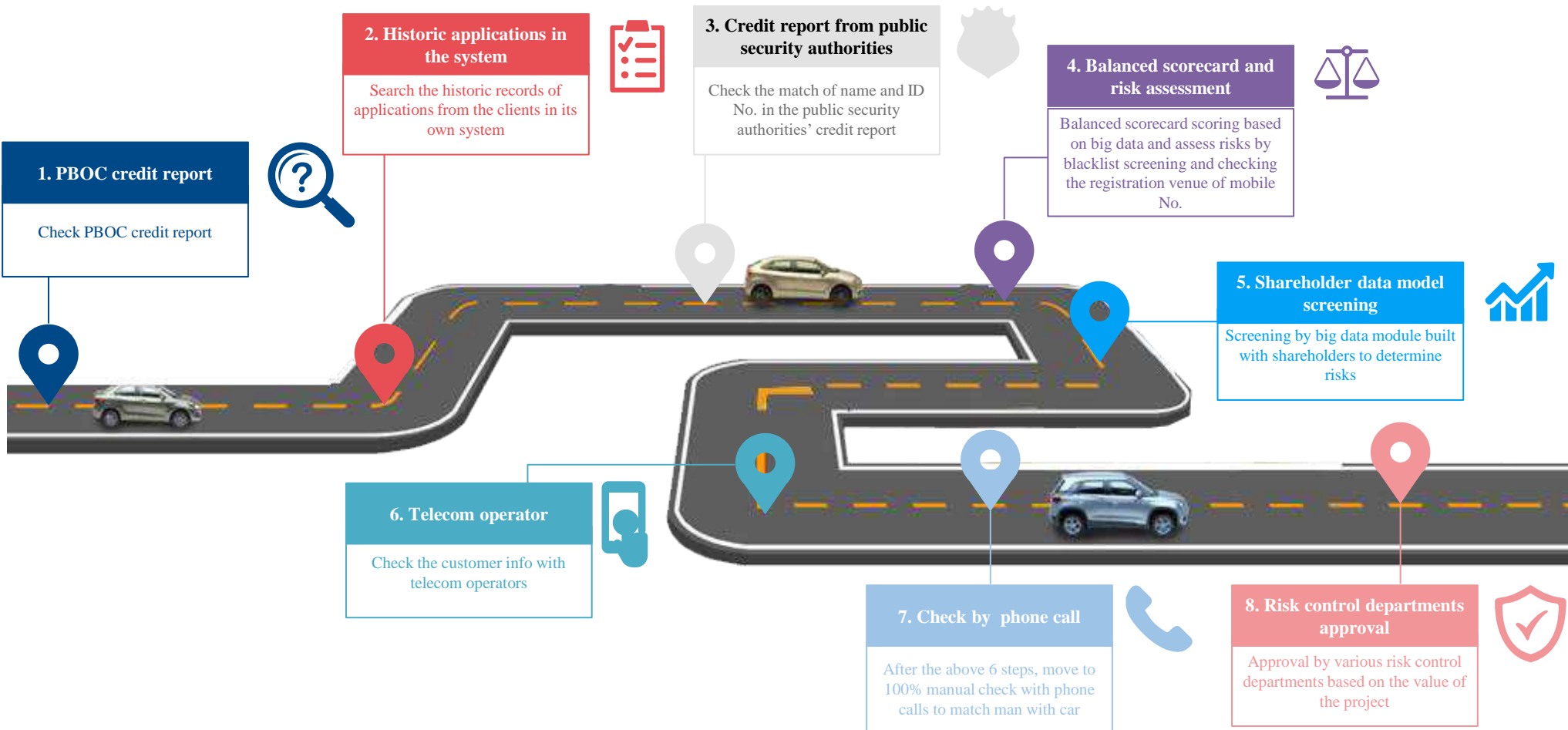


Dpd90+ decreased steadily



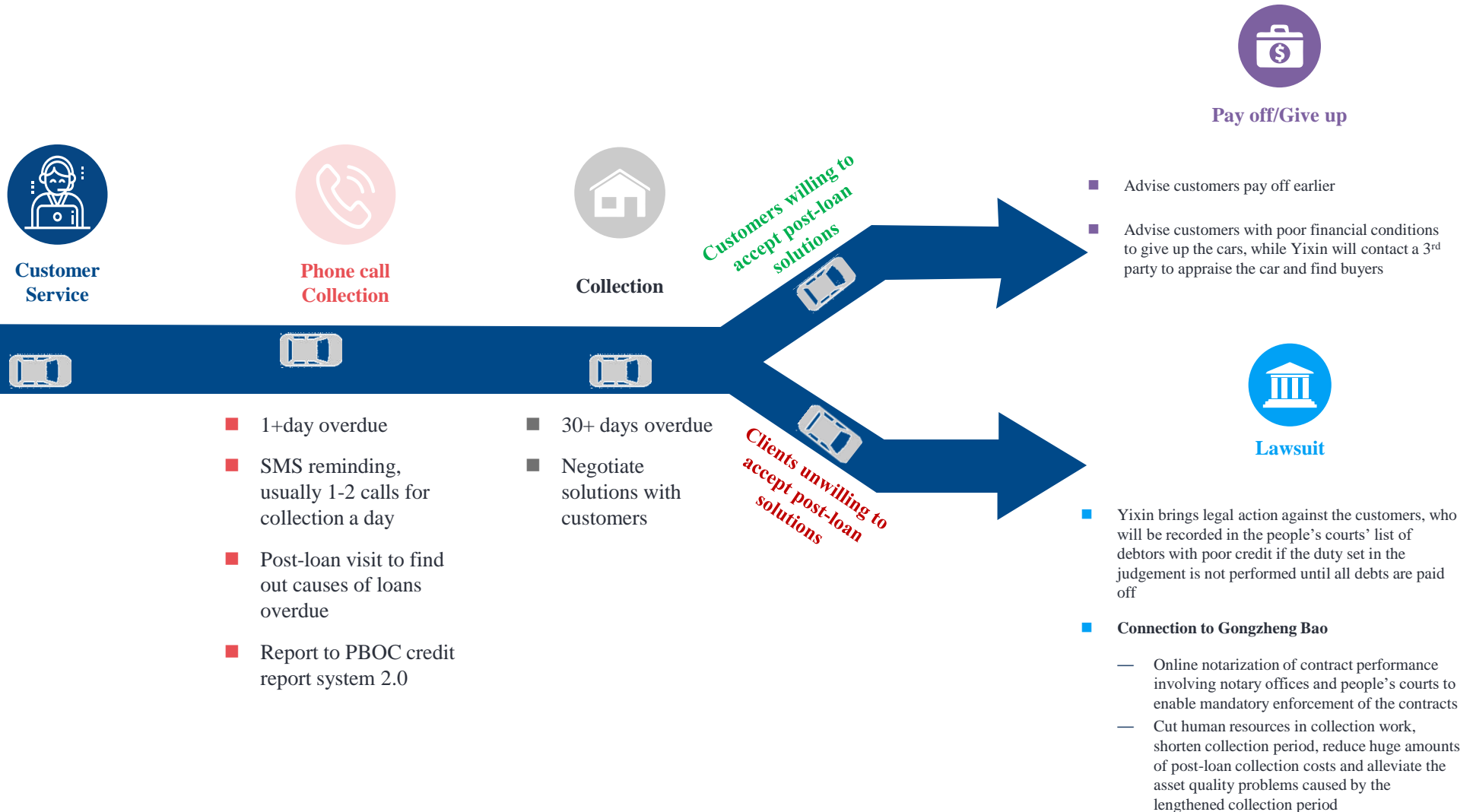
Risk Management: Process

• Prudent Pre-loan Risk Approval



Risk Management: Customer Service and Collection

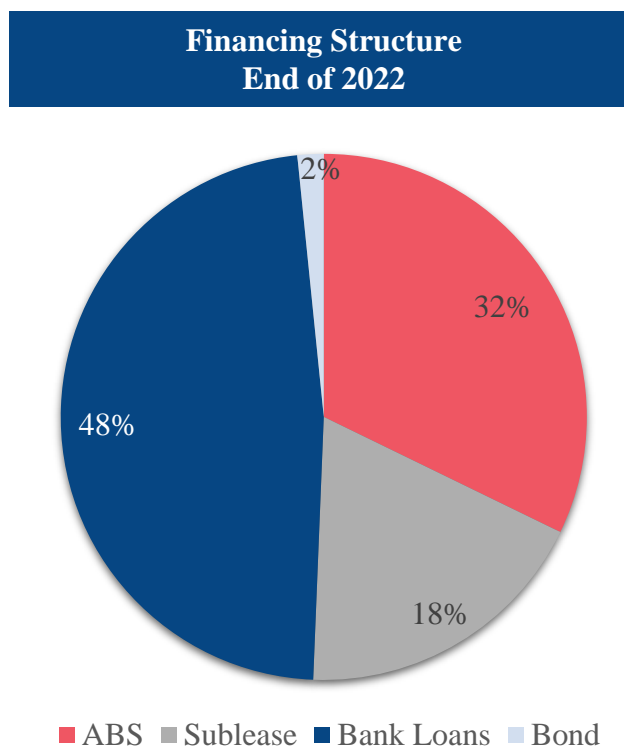
• Customer Service and Post-loan Management



Financial Performance

- Since 2021, trading volume of Yixin had increased significantly, while Yixin implemented effective risk management framework to control the quality of newly transactions, which making Yixin achieve high-quality profit growth. In 2021, the revenue of Yixin was RMB3.3 billion, with a net profit of RMB104 million. The revenue continued to improve, and in 2022, the revenue of Yixin was 5.0 billion and a net profit of RMB635 million, an increase of 54.33% and 508.72% respectively compared to the same period last year.
- At the end of 2022, the direct financing balance of Yixin was RMB 4.19 billion, which were all financed by issuing ABS. The balance of indirect financing was RMB 8.20 billion, included bank loans, sublease and etc.

Indicators (RMB,Billion)	2022	2021	2020	2019
Total Assets	25.62	21.43	21.90	34.33
Total Liabilities	14.54	10.86	11.49	23.03
Debt-to-Asset Ratio	56.75%	50.69%	52.44%	67.09%
Total Equity	11.08	10.57	10.42	11.30
Operating Revenue	5.04	3.26	3.18	5.35
Cash Flow From Operating Activities	-1.04	1.63	13.81	11.46
Cash Flow From Investment Activities	-0.61	-0.12	-3.41	-1.74
Cash Flow From Financing Activities	1.97	-1.61	-9.78	-10.37
Cash and Cash Equivalents	0.29	-0.10	0.62	-0.65
Current Ratio	1.64	1.93	1.65	1.15
Gross Profit Margin	48.75%	41.29%	44.57%	44.28%

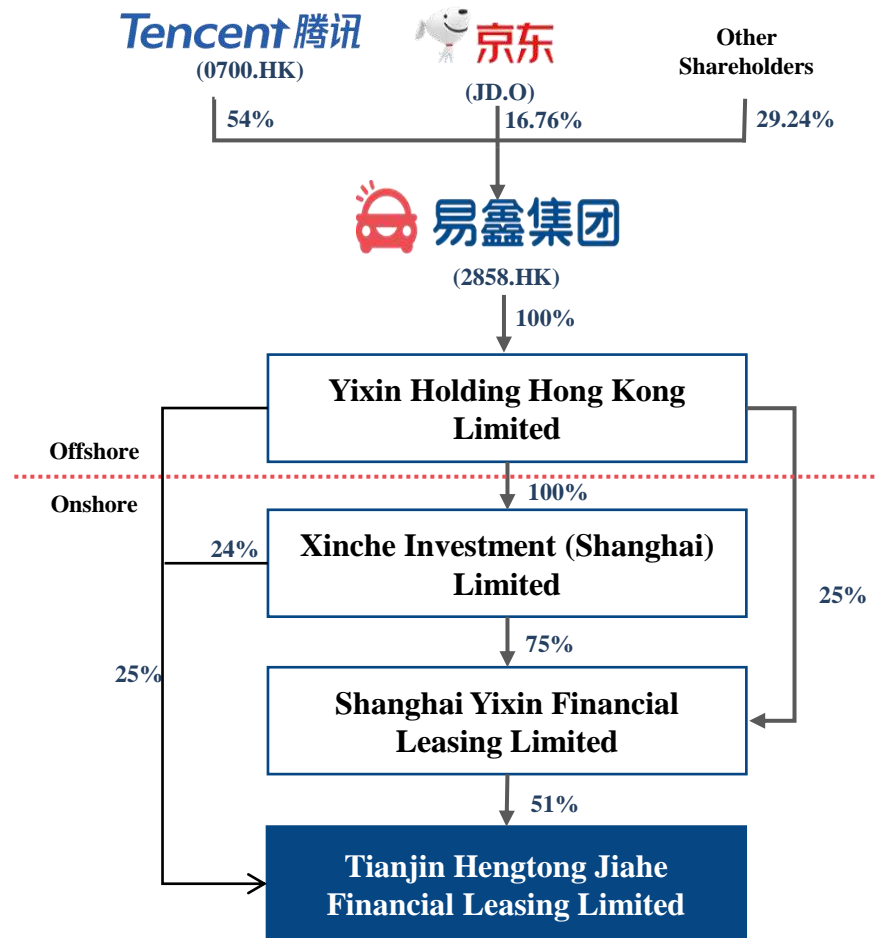


Section II

Originator II/Service II: Tianjin Hengtong Jiahe Financial Leasing Limited

Overview of Tianjin Hengtong

- Tianjin Hengtong was founded on May 18, 2015 with its registered capital of \$500 million. As the holding subsidiary of Yixin, its business status, business model and risk management are consistent with Yixin.

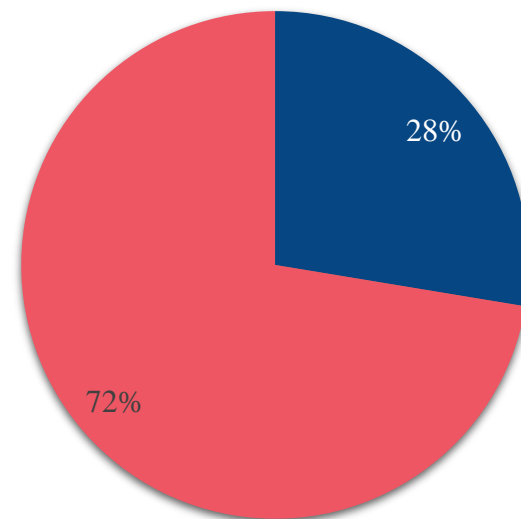


Financial Performance

- At the end of 2020, 2021 and 2022, the debt-to-asset ratio of Tianjin Hengtong was 45.93%, 37.73% and 48.07%, respectively. With the increase of loan facilitation business, the debt-to-asset ratio decreased from 2020 to 2021, overall the debt-to-asset ratio is still at lower level.
- In the past three years, Tianjin Hengtong's operating revenue has been approximately RMB 714 million, RMB 875 million, and RMB 994 million, respectively. With the increase in loan facilitated business, the operating revenue at the end of 2022 has slightly increased compared to 2020.
- At the end of 2022, the balance of indirect financing was RMB 1.72 billion, including bank loans, sublease and etc.

Indicators (RMB, Billion)	2022	2021	2020	2019
Total Assets	5.04	4.16	4.77	7.24
Total Liabilities	2.42	1.57	2.19	4.32
Debt-to-Asset Ratio	48.07%	37.73%	45.93%	59.72%
Total Equity	2.62	2.59	2.58	2.92
Operating Revenue	0.99	0.87	0.71	1.45
Cash Flow From Operating Activities	-1.03	0.76	1.27	2.57
Cash Flow From Investment Activities	0.24	0.55	-0.81	2.78
Cash Flow From Financing Activities	0.71	-1.51	-0.17	-5.42
Cash and Cash Equivalents	-0.08	-0.19	0.28	-0.11
Current Ratio	2.14	2.25	1.91	1.37
Gross Profit Margin	65.48%	47.94%	51.96%	55.80%

**Financing Structure
End of 2022**



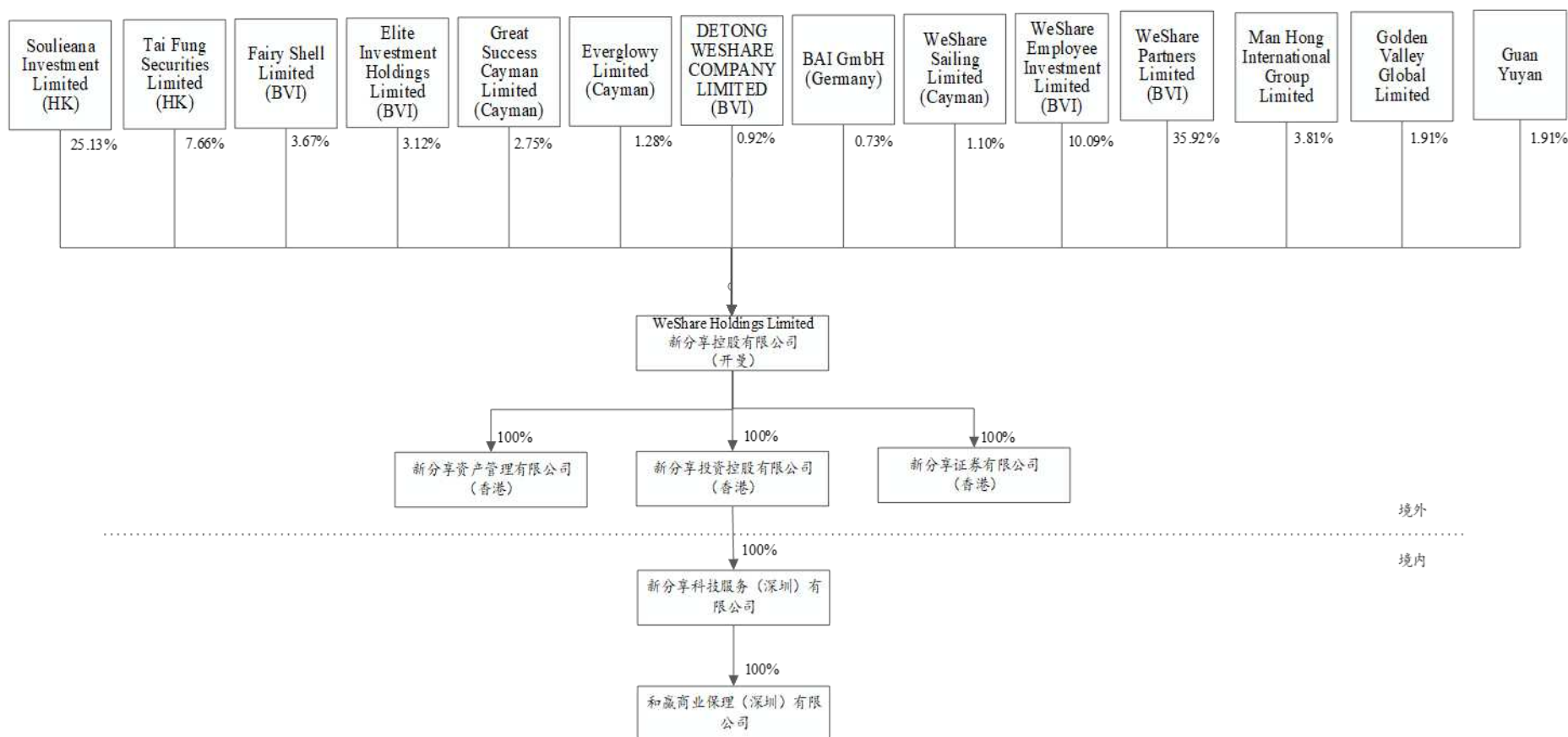
■ Sublease ■ Bank Loans

Section III

**Seller/Service III/Initial Backup Service:
Heying Commercial Factoring (Shenzhen) Co., Ltd.**

Overview of Heying Factoring

- Incorporated on July 3, 2018 with a registered capital of RMB300mm, Heying Factoring is a wholly-owned subsidiary of WeShare Holdings Limited and a vice chairman unit of Shenzhen Factors Association. Leveraging on shareholders' strategic resources and unique advantages, it provides factoring services for scenario-based retail financial asset holders. At the end of 2022, the company achieved total assets of RMB159.93mm, with its main business revenue of RMB11.41mm and net profits of RMB 0.38mm.

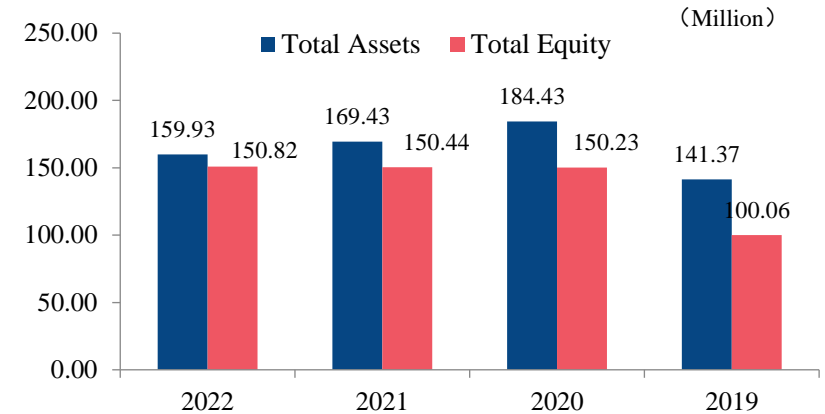


Financial Position of Heying Factoring

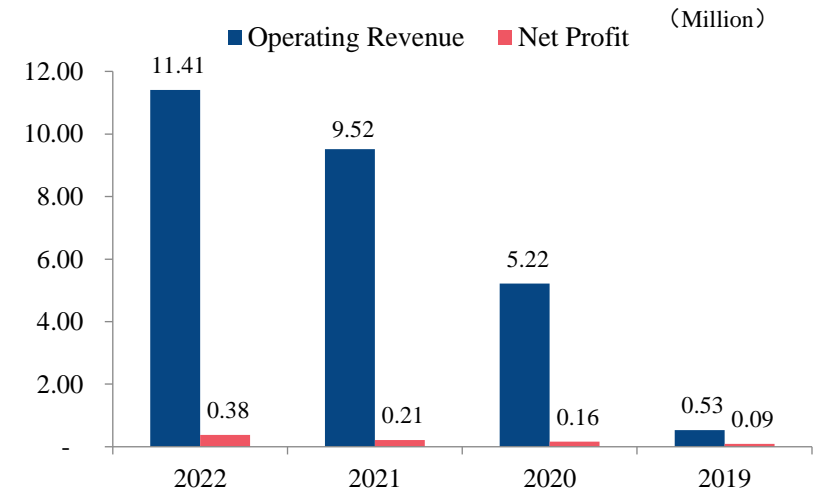
• Key Financial Indicators

Indicators (RMB, Million)	2022	2021	2020	2019
Total Assets	159.93	169.43	184.43	141.37
Total Liabilities	9.10	18.99	34.20	41.31
Total Equity	150.82	150.44	150.23	100.06
Operating Revenue	11.41	9.52	5.22	0.53
Operating Costs	7.25	6.12	1.94	0.05
Gross Profit	0.46	0.22	0.22	0.12
Net Profit	0.38	0.21	0.16	0.09
Cash Flow from Operating Activities	-73.12	-22.24	72.91	-94.08
Debt-to-Asset Ratio	5.69%	11.21%	18.55%	29.22%
Gross Profit Margin	36.46%	35.72%	62.90%	91.04%
Net Profit Margin	3.35%	2.24%	3.13%	17.36%
ROE	0.25%	0.14%	0.13%	0.14%
Current Ratio	19.09	8.92	5.39	2.93
Quick Ratio	19.09	8.92	5.39	2.93

• Total Assets and Total Equity



• Operating Revenue and Net Profit



Lease Selection and Surveillance

- Heying Factoring relies on the comprehensive risk management system platform of WeShare, which covering loan approval, loan monitoring and post-loan management.
- In the approval stage, the risk management team will conduct full due diligence, strategy and rule matrix, data model application. For the existing loans, the team provide early warnings, migration trend prediction, portfolio performance monitoring.
- In the post-loan stage, the team will fully engage in collection services on delinquent loans with effective strategy.

01 | Black list

Integrate internal blacklist with external blacklist, fraud list, multiple outstanding loans and applications, along with Tencent's resources to mitigate risks prior to lending; additionally, prevent engaging fraudulent financial institutions, intermediary agencies, individual fraud, identity theft, etc.

02 | Identity Theft Prevention

Confirm the borrower's application through biometric verification, face recognition, credit card binding authentication, etc. At the same time, use big data to determine the real identity, workplace, residential address, real-time location and other information of applicants.

03 | Lending Policy

Heying focuses on consumer assets (e.g. housing, cars, insurance policies) , even for unsecured loans, Heying uses borrower's asset attributes when granting credit to borrowers/lessees.

04 | Strategy Platform

Use of rule engine, quantitative model and anti-fraud platform to determine borrower's risk from the asset attributes, credit rating; At the same time, track the fraud risk of borrowers in real time using information from borrower's mobile device and their surrounding environment.

05 | Manual Approval

Second verification through online video interview to confirm the borrower's identity, asset ownership attribute and repayment intention.

06 | Feedback questionnaire

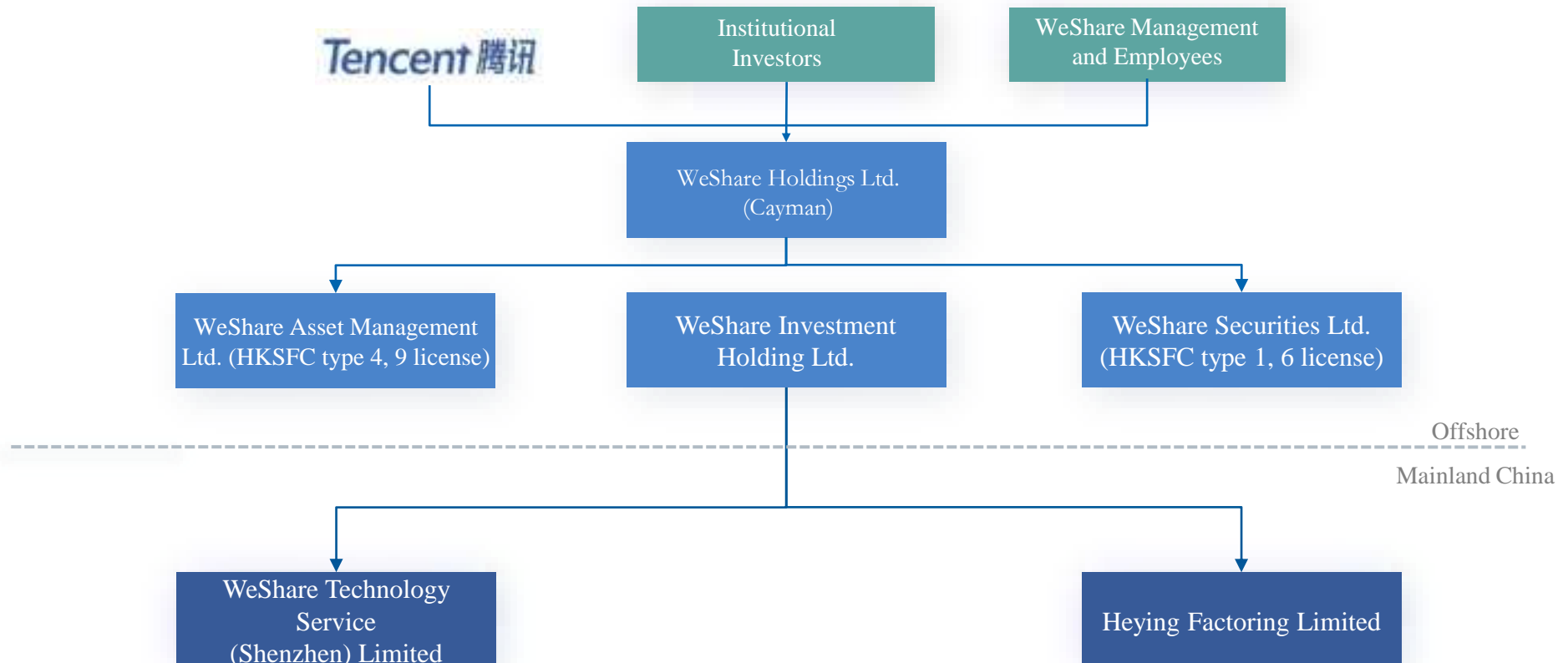
Conduct feedback questionnaire for existing loans to improve the pre-loan policy as well as anti-fraud measures.

Section IV

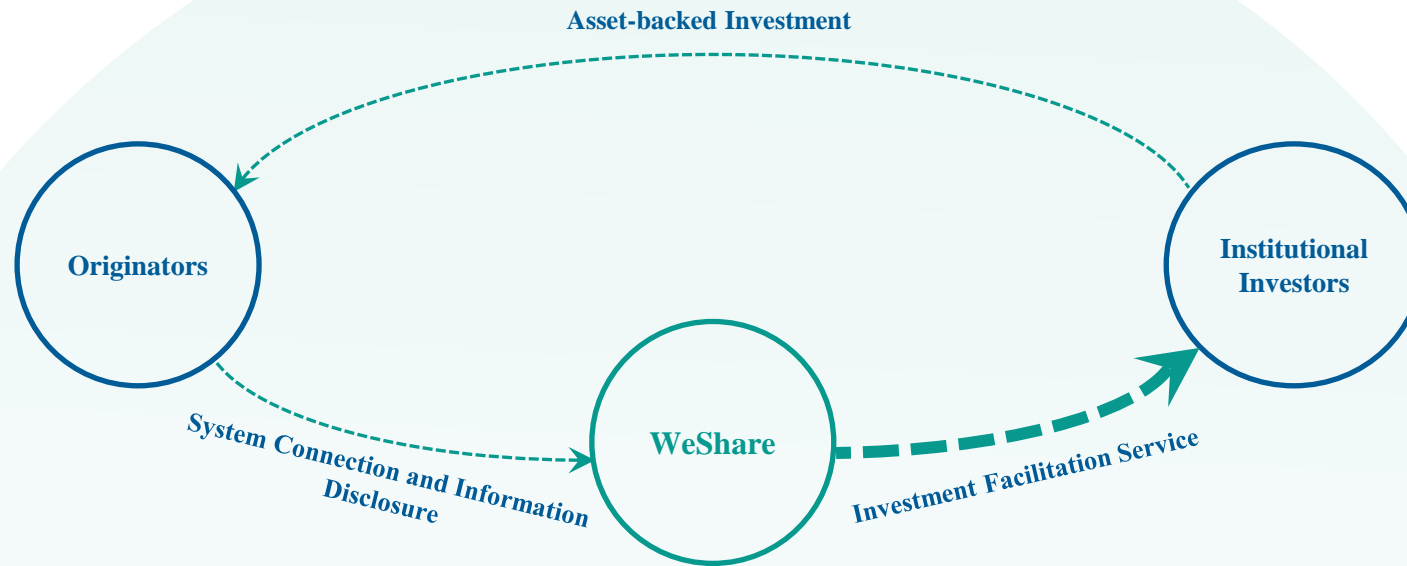
Technology Servicer : WeShare Technology Services (Shenzhen) Limited

Overview of WeShare

- WeShare Holdings Limited (hereinafter referred to as “WeShare Holdings”) was established in May 2017 and registered in Cayman. Tencent, its strategic shareholder, holds two seats on its board. In September 2018, WeShare Holdings completed the US\$86mm Series B financing from SOEs such as CITIC Capital, ICBC International and CCB Trust as well as institutional investors including Huaxing Growth Capital, Loyal Valley Capital, DT Capital Partners and Bertelsmann. After the capital increase, its share capital increased to US\$103.9mm.
- Registered in Qianhai, Shenzhen, WeShare Technology Services (Shenzhen) Limited (hereinafter referred to as “WeShare”) is the 100% controlling shareholder of Heying Factoring, and functions as the business headquarter of the WeShare Holdings in Mainland China.



WeShare's Business Model



WeShare Investment Facilitation Service

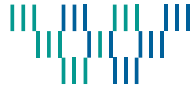
Asset Sourcing

Data and Technology
Service

Asset Backup Service

Standardized Products

Weshare's Solution – Investment Facilitation Service



Technology-Enabling Service Scenario

Pre-Investment: Evaluation



Due Diligence Service

Risk management and servicing capability evaluation

Asset performance evaluation



Quantitative Evaluation

Cashflow analysis



Borrowers Segment Assessment

Borrower segmentation modelling

At-Investment: Screening & Verification



Asset Screening

Asset-by-asset criteria checking

Borrower segment distribution monitoring



Asset Verification

Authenticity cross-validation

See-through verification



Asset Appraisal

Big-data model based asset scoring

Post-Investment: Surveillance & Analytics and Backup Service



Asset Surveillance

Real-time asset performance surveillance

Attribute analysis and alert



ABS Valuation

Cashflow forecasting model

Analytics and evaluation



Backup Service

Backup service mitigating originator's risk

Section V

Lead Underwriter/Bookrunner: China Merchants Securities

Overview of CMS

- Along with the growth of China's capital market, especially after CMS successfully listed on the Shanghai Stock Exchange in November 2009, the comprehensive competitiveness of CMS has been raised again. CMS has developed into an investing bank with balanced business and most comprehensive service capabilities. By the end of 2021, the total assets of CMS amounted to 597.22 billion yuan and the net assets reached 112.59 billion yuan, ranking among the top securities companies.

Timeline	Milestones
Jul 1991	Established as the Securities Affair Department of China Merchants Bank
Oct 1994	CMB Securities Company was established with registered capital of RMB 150 million
Oct 1998	Renamed Guo Tong Securities Co., LTD with registered capital up to RMB 800 million
Oct 1999	Enhance registered capital to RMB 2.2 billion
Dec 2001	Transformed into a joint-stock enterprise with registered capital of RMB 2.4 billion
Jun 2002	Renamed China Merchants Securities Co., Ltd
Aug 2006	Enhanced registered capital to RMB 3.2 billion
Nov 2009	Listed in Shanghai Stock Exchange
May 2014	Completed private placements of stocks with registered capital enhanced to RMB 5.81 billion
Oct 2016	Listed in Hong Kong Exchange, and raised HKD 10.34
Now	Top-tier securities firm with full business licenses

Source: CMS Annual Report for 2021

Strong Government Background

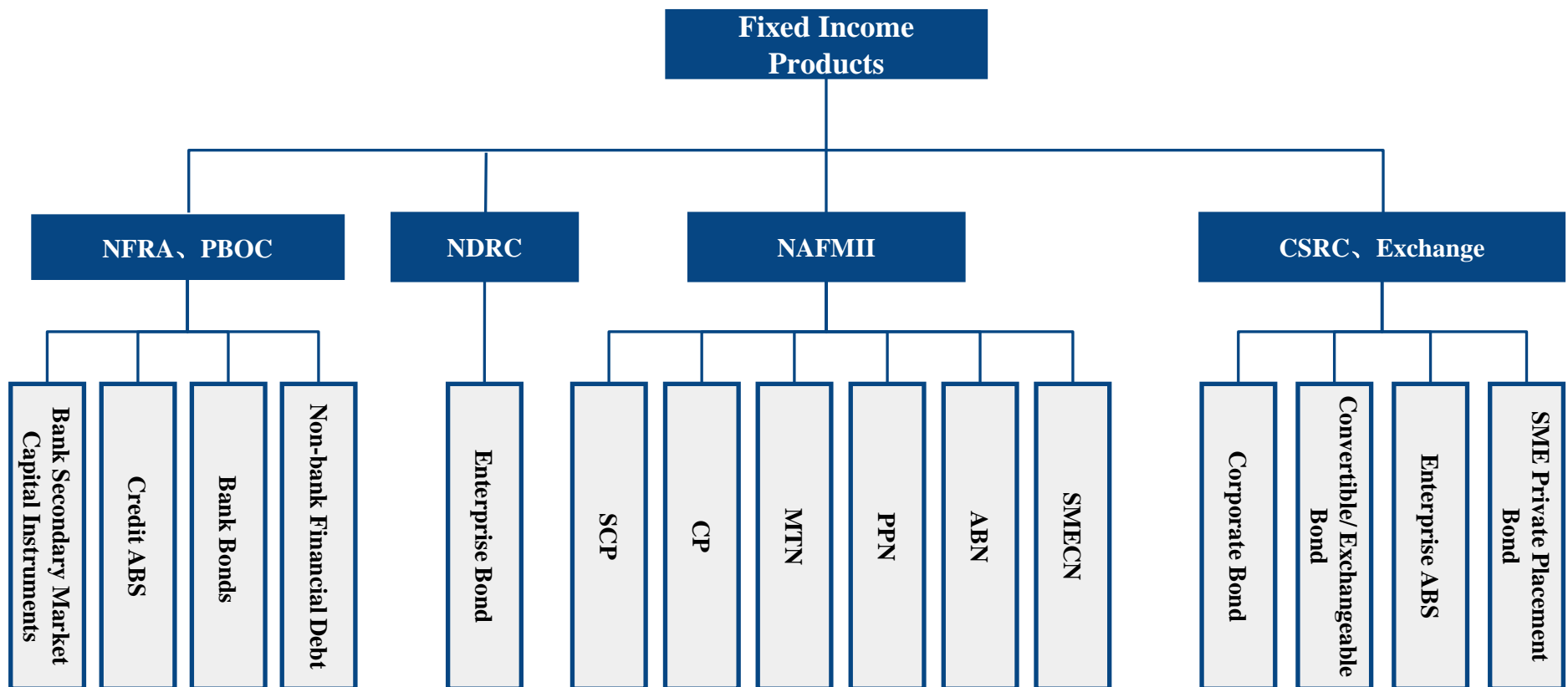
• Introduction of China Merchants Group

- ✓ China Merchants Group (“CMG”) is one of the largest State-owned Enterprises controlled by State-owned Assets Supervision and Administration Commission of the State Council (“SASAC”).
- ✓ CMG, founded in 1872, is one of the four largest Chinese enterprises in Hong Kong controlled directly by the PRC central government, with a history of more than 140 years.
- ✓ China Merchants Finance Holding Co. Ltd. (“CMFH”), as the financial platform of CMG, has subsidiaries including commercial banking, insurance, fund and asset management etc. We are able to provide one-stop financial services to our customers.



Full Business Licenses

- CMS has the lead underwriting qualification for all traditional and innovative bond varieties in China, including credit asset securitization, financial bond, secondary capital instruments, corporate bond, enterprise bond, SME private placement bond, specific asset management plan.
- On November 28, 2012, CMS obtained the qualification of lead underwriter for debt financing instruments of non-financial companies in the inter-bank market, and has thus obtained the full licenses of bond investment banking business. Debt Financing Department of Investment Bank Headquarters can provide clients with comprehensive direct debt financing services.



Chapter V

Latest Issuances

Latest ABN/ABS Issuances with Auto Lease Receivable as Underlying Assets

Name	Settlement Date	Notes	Issuance Amounts (RMB Million)	Percentage (%)	Rating	Rate (%)	Expected Door to Door Life (year)
TF-Yixin No.4 ABS	2023/5/26	A	673	78.14	AAA	3.80	2.25
		B	125	14.51	AA+	5.80	2.75
		Subordinated	63	7.35	-	-	5.00
Heying-GAC ABN 2023-1	2023/5/23	A	1,313	81.96	AAA	3.39	2.34
		B	169	10.55	AA+	4.2	2.93
		Subordinated	120	7.49	-	-	4.59
Mercedes-Benz Leasing ABN 2023-1	2023/5/19	Senior	3,030	86.36	AAA	2.68	1.77
		Subordinated	479	13.64	-	-	1.85
BMW Leasing ABN 2023-1	2023/5/11	Senior	2,655	88.50	AAA	2.85	1.96
		Subordinated	345	11.50	-	-	1.96
Yiqi Leasing ABN 2023-1	2023/4/28	Senior	2,210	90.06	AAA	2.94	1.99
		Subordinated	244	9.94	-	-	4.66
ANJI Leasing ABCP 2023-2	2023/4/17	Senior	735	100.00	AAA	2.99	0.25
TF-Deyin Leasing No.6 ABS	2023/4/14	A1	268	67.00	AAA	3.00	0.87
		A2	75	18.75	AAA	3.30	1.46
		B	14	3.50	AA+	4.40	1.55
		次	43	10.75	-	-	2.87
Haifa Baocheng Leasing No.3	2023/4/13	A1	770	78.11	AAA	4.09	1.79
		A2	60	6.09	AAA	4.60	2.04
		B	96	9.74	AA+	5.00	2.37
		C	3	0.30	AA+	5.10	2.37
		Subordinated	57	5.76	-	-	2.37
Shiqiao Leasing CITIC ABS 2022-5	2023/4/11	A1	496	79.66	AAA	4.24	1.89
		A2	91	14.61	AA+	5.50	1.91
		Subordinated	36	5.73	-	-	1.91
GAC Leasing ABN 2023-1	2023/4/4	A1	357	29.75	AAA	2.25	0.31
		A2	657	54.75	AAA	3.20	2.06
		B	63	5.25	AA+	3.80	2.31
		C	63	5.25	AA-	4.90	2.65
		Subordinated	60	5.00	-	-	4.48
Heying Yixin ABN 2023-1	2023/3/22	A1	650	58.56	Aaa	3.70	1.96
		A2	233	20.99	Aaa	3.90	2.29
		B	149	13.42	A2	6.50	2.71
		Subordinated	78	7.03	-	-	4.96

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Thank You

Originator/Servicer I /Servicer II

Shanghai Yixin Financial Leasing Limited /

Tianjin Hengtong Jiahe Financial Leasing
Limited

Contact: WANG Danyang

Tel: 021-60288045

Lead Underwriter/Bookrunner

China Merchants Securities Co. Ltd

Contact: CAO Menghui, ZHOU Xingxing

Tel: 021-23519183

Seller/Servicer III/Initial Backup Servicer

Heying Commercial Factoring (Shenzhen) Co., Ltd.

Contact: BIE Qin

Tel: 0755-86565677

Email: Project_Shine@weshareholdings.com

Joint Lead Underwriter

Guotai Junan Securities Co., Ltd

Contact: WU Dike, WANG Zhong, JIANG Zhuonan

Tel: 021-38032263